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XIMPLEWARE CORP.

8
9 UNITED STATES DISTRICT COURT
10 NORTHERN DISTRICT OF CALIFORNIA

11
12 **XimpleWare Corp.**, a California
Corporation,

13 Plaintiff;

14 v.

15 **Versata Software, Inc., f/k/a Trilogy**
16 **Software, Inc.**, a Delaware corporation;
17 **Trilogy Development Group, Inc.**, a
California corporation; **Ameriprise**
18 **Financial, Inc.**, a Delaware corporation;
19 **Ameriprise Financial Services, Inc.**, a
Delaware corporation; **Aurea Software, Inc.**
20 **a/k/a Aurea, Inc.**, a Delaware corporation,
21 **Pacific Life Insurance Company**, a
Nebraska corporation; **United HealthCare**
22 **Services**, a Minnesota corporation;
23 **Metropolitan Life Insurance Company**, a
New York Corporation; **The Prudential**
24 **Insurance Company of America**, a New
Jersey corporation; **Wellmark, Inc.**, an Iowa
corporation, **Waddell & Reed Financial,**
Inc., a Delaware corporation; and **Aviva USA**
Corporation, an Iowa corporation,

25 Defendants.

Case No. 5:13-cv-5161 PSG

**XIMPLEWARE’S OPPOSITION TO
AMERIPRISE’S RENEWED
MOTION TO DISMISS**

Date: February 11, 2014
Time: 10:00 a.m.
Location: Courtroom 5
Judge: Hon. Paul S. Grewal

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INTRODUCTION

1
2 Defendant Ameriprise, by its own admissions, never complied with or met the conditions
3 precedent contained in the restricted GPL license under which Plaintiff XimpleWare licenses its
4 software. Accordingly, Ameriprise does **not** have and has **never** had any license to the
5 XimpleWare software; all of its uses are without authorization and all are an infringement of
6 XimpleWare’s patents. Even if Ameriprise could somehow have had a license to the XimpleWare
7 software, it lost any such license by distributing XimpleWare’s software to its franchisees and
8 other non-employees. Under multiple provisions of the GPL, and as a result of a variety of
9 infringing conduct, it is clear that Ameriprise violated and infringed on XimpleWare’s patents
10 and that this Motion to Dismiss is without basis and must be denied.

STATEMENT OF FACTS

11
12 1. Plaintiff XimpleWare Corp. (“XimpleWare”) had spent over a decade developing
13 and fine-tuning its copyrighted software product, known as “VTD-XML” or “VTD XML
14 Extended” (collectively, the “Product”), which reads and parses XML code at a range estimated
15 to be five to ten times faster than other current XML parsing programs, effecting greater
16 efficiency and speed. Amended Complaint (Dkt. 48) (“Am. Compl.”), ¶ 34.

17 2. The Product provides indexing and incremental capabilities that are crucial to
18 many high performance XML applications and are not available in any other XML parsing
19 libraries. Efficiency and speed are critical in many applications of XML, especially in large scale
20 enterprise data interchange applications where entire server computers are dedicated to handling
21 streams of XML data. If XML data can be processed faster, then fewer servers are needed, less
22 leased space in data centers is needed for those servers, and less energy is required to power
23 those servers—altogether greatly reducing computing needs and costs. Am. Compl. ¶ 35.

24 3. XimpleWare made the business decision to license its Product and related source
25 code under an “open source” license known as the GNU General Public License version 2
26 (“GPL”). The GPL requires, among other things, that: (1) any changes made to the code carry
27 notices stating that the files were changed, and the dates of all changes; (2) any code created or
28 derived from GPL-protected code must also be licensed under the GPL; (3) copyright notices

1 must print or display when the code is run; and (4) that when distributed, the program must be
2 accompanied by the complete machine-readable source code. Am. Compl., Ex. 1.

3 4. The GPL requires strict compliance: Under its Section 4, any failure to comply
4 with **any** of the GPL's multiple conditions means there is no license and this means any use,
5 distribution, or other exploitation is not licensed, and all rights the violator could have obtained
6 under the GPL are voided. Am. Compl. ¶¶ 30–39.

7 5. XimpleWare chose the GPL approach because it is one of the most restrictive
8 open source licenses available, requiring that any derivative code incorporating GPL-protected
9 code must be returned to the open source community in its entirety. In other words, if Developer
10 A creates Product A and licenses it under the GPL, and Developer B creates Product B which
11 incorporates Product A, then Developer B must also license Product B under the GPL. All four
12 conditions must be met. *Id.*

13 6. XimpleWare applied for, and the United States Patent and Trademark Office
14 issued, three patents (the “Patents”). Am. Compl. ¶ 50:

- 15 a. U.S. Patent No. 7,133,857, issued Nov. 7, 2006, titled “Processing
16 structured data” (the “857 Patent”)
- 17 b. U.S. Patent No. 7,620,652, issued Nov. 17, 2009, titled “Processing
18 structured data”
- 19 c. U.S. Patent No. 7,761,459, issued July 20, 2010, titled “Processing
20 structured data”

21 The named inventors on all of the Patents are Jimmy Zhang and Hui Tian, and all right,
22 title, and interest are assigned to XimpleWare. There has been no challenge to any of the
23 XimpleWare Patents or any other XimpleWare intellectual property rights, and the XimpleWare
24 Product and source code practice the XimpleWare Patents. Am. Compl. ¶¶ 51–56.

25 7. All versions of the Source Code have appropriate copyright notices printed or
26 affixed conspicuously on the first page of each work, as required by the GPL. XimpleWare uses
27 the GPL-required copyright notices on its Product and its documentation to give actual and
28 constructive notice of the existence of XimpleWare copyrights. Am. Compl. ¶¶ 44–47.

The Texas Litigation

1
2 8. In the Summer of 2013, XimpleWare first learned of a Texas lawsuit between
3 Defendants Versata and Ameriprise over a contract dispute (the “Texas Litigation”). According to
4 documents filed in the Texas Litigation, Versata licensed its DCM software to Ameriprise until
5 Ameriprise attempted to write its own software using programmers in India to replace the
6 Versata product. Versata then sued for misappropriation, among other claims. During the
7 prosecution of the Texas Litigation, Ameriprise informed XimpleWare that it had discovered
8 XimpleWare’s Source Code in Versata’s DCM product, and with said XimpleWare Source code,
9 none of the conditions of the GPL license had been met. There was also no evidence of any
10 commercial license from XimpleWare and no reproduction of XimpleWare’s copyright notice in
11 Versata’s DCM product. Am. Compl. ¶¶ 59–61.

12 9. According to the same set of documents, Versata maintained in the course of
13 business a list of open source software components that it included in its DCM Product, and that
14 list included VTD-XML. Versata then distributed its DCM product to customers, including
15 Ameriprise, in violation of the GPL and XimpleWare’s copyrights and patent rights. XimpleWare
16 has never granted any of the Versata Defendants any commercial license, permission, or
17 authorization to use and redistribute any XimpleWare Product or Source Code. The only license
18 that the Versata Defendants purported to have was from the GPL. Am. Compl. ¶¶ 65–67.

19 10. The majority of Ameriprise financial advisors are not Ameriprise employees.
20 According to Ameriprise’s own 2012 Annual Report, filed publicly with the U.S. Securities and
21 Exchange Commission, Ameriprise operates a “nationwide network of more than 9,700
22 advisors,” of which “more than 7,400 are independent franchisees or employees or contracts of
23 franchisees.” Am. Compl. ¶¶ 69–72 (emphasis added).

24 11. Ameriprise distributed DCM and VTD-XML to thousands of non-employee
25 financial advisors. According to its 2012 Annual Report, “[t]he support [Ameriprise] offer[s] to
26 [its] franchisee advisors includes generalist and specialist leadership support, **technology**
27 **platforms and tools**, training and marketing programs” (emphasis added). Am. Compl. ¶¶69–72.
28

1 12. DCM is among the “technology platforms and tools” that Ameriprise provides its
 2 outside advisors. On information and belief, when Ameriprise made its outside distributions of
 3 DCM and VTD-XML, it did so under a commercial license (and not the GPL) without any
 4 attribution to XimpleWare, without any XimpleWare copyright notice, without any XimpleWare
 5 Source Code, and without any offer to convey the XimpleWare Source Code—all in violation of
 6 the GPL and all of which were void under the GPL. XimpleWare has never granted Ameriprise
 7 or any other defendant in this case any commercial license, permission, or authorization to use
 8 and redistribute any XimpleWare Product or Source Code. Am. Compl. ¶¶ 69–72.

MOTION TO STRIKE

9
 10 It is settled law that the Court may not consider any matters outside the pleadings on a motion to
 11 dismiss under Rule 12(b)(6). Schwarzer *et al.*, CAL. PRAC. GUIDE FED. CIV. PRO. BEFORE TRIAL
 12 (The Rutter Group 2014) § 9:211 (“Generally, unless the court converts the Rule 12(b)(6) motion
 13 into a summary judgment motion...it cannot consider material outside the complaint”) and §
 14 9:213 (“the court must ‘accept as true all of the factual allegations set out in plaintiff’s complaint,
 15 draw inferences from those allegations in the light most favorable to plaintiff, and construe the
 16 complaint liberally’”) (*citing Rescuecom Corp. v. Google Inc.* 562 F3d 123, 127 (2nd Cir. 2009)).
 17 Ameriprise even admits this uncontroversial proposition in its Motion, stating “nevertheless, for
 18 purposes of the instant motion, Ameriprise accepts the allegations as true, as it is required to do.”
 19 Motion at fn. 4. This Motion is brought because:

Ameriprise’s Factual Allegations About Franchisees and Other Non-Employees Are Beyond the Scope of a Motion to Dismiss Under Rule 12(b)(6).

20
 21 Despite that acknowledgement, and in the face of XimpleWare’s Amended Complaint’s
 22 clear factual allegations regarding Ameriprise’s distribution of XimpleWare software to third-
 23 party franchisee advisors, Ameriprise improperly attempts to assert facts to the contrary from
 24 well outside of the pleadings. *See, e.g.*, Motion at fn. 4 (factual allegation), fn. 6 (factual
 25 allegation and citation to argument of counsel at TRO hearing), fn. 7 (factual allegation), Ex. 1
 26 (deposition exhibit), Ex. 2 (deposition exhibit), and Ex. 3 (argument of counsel in TRO hearing
 27 transcript), p. 8:24–9:1 (argument of counsel in TRO briefing). All of this should be stricken.
 28

1 The Court must not consider any of these factual allegations and citations to argument of
 2 counsel beyond the Amended Complaint itself. Accordingly, XimpleWare hereby moves for the
 3 Court to strike all other matters that Ameriprise attempts to slip in. These factual allegations and
 4 citations to documents outside the Amended Complaint are plainly beyond the scope of a motion
 5 to dismiss under Rule 12(b)(6), and the Court should strike them all. Schwarzer *et al.*, CAL.
 6 PRAC. GUIDE FED. CIV. PRO. BEFORE TRIAL (The Rutter Group 2014) § 9:237.4 (recommending
 7 motion to strike extrinsic evidence presented in Rule 12(b)(6) motion). Regardless of the ruling
 8 on this Motion and though it should be granted, the Court must still read just the Complaint here.

9 ARGUMENT

10 Defendants Ameriprise Financial, Inc. and Ameriprise Financial Services, Inc.
 11 (collectively, "Ameriprise") have filed a Renewed Motion to Dismiss ("Motion") based on
 12 Federal Rule of Civil Procedure 12(b)(6) (Dkt. 25). Plaintiff opposes on the merits.

13 LEGAL STANDARD

14 Though the Rule 12(b)(6) test has been revised in recent years, the Supreme Court in *Bell*
 15 *Atlantic Corporation v. Twombly*, 55 U.S. 544 (2007) clarified that "once a claim has been stated
 16 adequately, it may be supported by showing **any** set of facts consistent with the allegations in the
 17 complaint," *Id.* at 563 (emphasis added). Thus, when deciding a motion to dismiss, Federal
 18 Courts must accept "all factual allegations in the complaint as true and constru[e] them in the
 19 light most favorable to the nonmoving party." *Skilstaf, Inc. v. CVS Caremark Corp.*, 669 F.3d
 20 1005, 1014 (9th Cir. 2012); *OSU Student Alliance v. Ray*, 699 F.3d 1053, 1058 (9th Cir. 2012);
 21 *see also Guillen v. Bank of America Corp.*, 2011 WL 4071996 (N.D. Cal. 2011).

22 "To survive a motion to dismiss a complaint must contain sufficient factual matter,
 23 accepted as true, to 'state a claim to relief that is plausible on its face.'" *Lacey v. Maricopa*
 24 *County*, 693 F.3d 896, 911 (9th Cir. 2012) (*quoting Ashcroft v. Iqbal*, 566 U.S. 662, 677 (2009)).

25 A complaint meets this standard when "plaintiff pleads factual content that allows the court to
 26 draw the reasonable inference that the defendant is liable for the misconduct alleged." *Id.*

27 "Dismissal under Rule 12(b)(6) is appropriate **only** where the complaint lacks a cognizable legal
 28

1 theory or sufficient facts to support a cognizable legal theory.” *Mendiondo v. Centinela Hosp.*
 2 *Med. Ctr.*, 521 F.3d 1097, 1104 (9th Cir. 2008) (emphasis added).

3 **I. XIMPLEWARE LICENSES ITS SOFTWARE**
 4 **UNDER STRICT AND SPECIFIC CONDITIONS ONLY.**

5 **A. The GPL Contains Many Restrictions on Use, Including**
 6 **Notice and Attribution, as Well as Copying and Distribution.**

7 The GPL does not provide “free” software for unlimited commercial use. Rather, it
 8 allows certain persons to use source code under very strict terms that require returning code to
 9 the open source community, and maintaining **at all times** (a) copyright notices, (b) disclaimers of
 10 warranties, (c) notices referencing the GPL license, and (d) when distributed, the program must
 11 be accompanied by the complete machine-readable source code. For example, the GPL states:

12 You may copy and distribute verbatim copies of the Program’s source code as you
 13 receive it, in any medium, **provided that** you conspicuously and appropriately
 14 publish on each copy an appropriate **copyright notice** and **disclaimer of**
 15 **warranty; keep intact all the notices that refer to this License** and to the
 16 absence of any warranty; and give any other recipients of the Program a copy of
 17 this License along with the Program.

18 GPL at § 1 (emphasis added). Another very clear conditional example is expressed in section 2:

19 If the modified program normally reads commands interactively when run, you
 20 **must** cause it, when started running for such interactive use in the most ordinary
 21 way, **[1] to print or display an announcement including an appropriate**
 22 **copyright notice [2] and a notice that there is no warranty** (or else, saying that
 23 you provide a warranty) and that users may redistribute the **program [3] under**
 24 **these conditions, and [4] telling the user how to view a copy of this License.**

25 GPL at § 2(c) (emphasis added).

26 The illegally copied and illegally distributed code did not contain the required notices and
 27 disclaimers and that can never be GPL-compliant under these provisions. The use of the words
 28 “provided that” in the license term in Section 1 of the GPL means the required notices are a
condition precedent to the grant of a license, not merely a condition of it. Conditional language
such as “provided” has long been upheld to create a condition precedent. *Schwab v. Bridge*, 27
 Cal. App. 204 (1915); *see also Matthews v. Starritt*, 252 Cal. App. 2d 884, 887 (1967) (“Subject
 to’ means subordinate to [citations] and is generally interpreted as a condition precedent.”
 [citations omitted]).

1 There can be no doubt that Ameriprise failed to comply with any of these conditions
 2 precedent to a license under the GPL because it either removed or never included: (a)
 3 XimpleWare’s copyright notices, (b) the GPL warranty disclaimer, (c) a full copy of the modified
 4 code, or (d) the notice of the GPL license itself as alleged in the Amended Complaint. Am.
 5 Compl. ¶ 71. Any *one* of these failures is fatal. GPL §1. This is confirmed by the fact that, as
 6 Ameriprise itself has argued, the code provided to Ameriprise by Versata did not contain the
 7 requisite notices and disclaimers. *Id.* For this reason alone, XimpleWare has more than
 8 adequately pled its claims against Ameriprise, proving that no use was authorized, licensed or
 9 otherwise compliant with the GPL, and the Motion to Dismiss should be denied.

10 **B. The GPL’s Preamble is a Factual Preface and Not Part of the Legally**
 11 **Binding Terms and Conditions of the Limited License Grant Language.**

12 The GPL’s lengthy “Preamble” section is not a legally operative part of the GPL; it is
 13 generally understood in the open source community to be simply recitals. The Preamble’s own
 14 terms make it clear that the operative language is in the subsequent sections, stating in its last
 15 sentence, “The precise terms and conditions for copying, distribution and modification follow.”
 16 This is further confirmed in the secondary literature where, for example, Lawrence Rosen, an
 17 attorney and noted open source expert, states in a 2004 book:

18 The preamble, of course, is **not** an operative part of the GPL license. It is not among its
 19 *terms and conditions*. ***There is nothing in its words that must be obeyed. It is merely a***
 20 ***helpful preface*** so that you can better understand the GPL in its context.(emphasis added)

21 LAWRENCE ROSEN, OPEN SOURCE LICENSING: SOFTWARE FREEDOM AND INTELLECTUAL
 22 PROPERTY LAW 109 (Prentice Hall 2004) (emphasis added).

23 As this is a Motion to Dismiss, the allegations in the Amended Complaint must be taken
 24 at full face value. While the Court may consider certain types of contracts attached to pleadings,
 25 non-binding language such as the Preamble cannot override the clear allegations of the
 26 Complaint, let alone the actual terms and conditions of the GPL. Those terms and conditions—
 27 whose breach and non-compliance by Ameriprise is clearly alleged and even admitted by
 28 Ameriprise— fully control and are fully governing here. Indeed, Ameriprise asserts precisely this

1 same position in “defense” of the Texas Litigation against Versata. Accordingly, the Motion to
2 dismiss must be denied.

3 **II. XIMPLEWARE’S AMENDED COMPLAINT PROPERLY ALLEGES THAT**
4 **AMERIPRISE VIOLATED THE GPL AND INFRINGED XIMPLEWARE’S COPYRIGHTS.**

5 **A. Ameriprise and XimpleWare Agree That the Defendants Received**
6 **XimpleWare’s Software from Versata and That Versata Violated the GPL.**

7 Ameriprise has never been authorized or licensed to use XimpleWare’s Product,
8 including under any “automatic” license language contained in the GPL. Section 6 of the GPL
9 provides a mechanism where a distribution of properly GPL-licensed code by one party to
10 another conveys the GPL license along with it:

11 6. Each time you redistribute the Program (or any work based on the Program),
12 **the recipient automatically receives a license from the original licensor to**
13 **copy, distribute or modify the Program subject to these terms and conditions.**
14 You may not impose any further restrictions on the recipients’ exercise of the
15 rights granted herein. You are not responsible for enforcing compliance by third
16 parties to this License.

17 GPL at § 6 (emphasis added). As alleged in XimpleWare’s Amended Complaint, XimpleWare
18 provided its software online under the GPL. Versata downloaded XimpleWare’s software, and
19 included a subset of it—object code only, without any notices, without any warranty disclaimers,
20 without a copy of the code, and without any license information—in its DCM product, which it
21 distributed to customers including Ameriprise. Am. Compl. ¶ 82.

22 Ameriprise received XimpleWare’s software in violation of the GPL license. For
23 Ameriprise’s subsequent use of the XimpleWare software to be licensed, it had to first comply
24 with all the terms and conditions—like the license itself, this “automatic” license contains a
25 condition precedent requiring compliance with the terms and conditions of the GPL license.
26 *Matthews*, 252 Cal. App. 2d at 887. XimpleWare has alleged and Ameriprise has admitted that
27 the code Ameriprise received from Versata and that Ameriprise used was not GPL compliant—
28 including especially its failure to include the required notices and disclaimers. Am. Compl. ¶ 71.

Because of Ameriprise’s failure to meet this additional condition precedent to the “automatic”
license, its receipt of a copy and use of XimpleWare’s software was never authorized, never
licensed, and at all times an infringement of XimpleWare’s Patents. Indeed, precisely this same

1 position is asserted and admitted by Ameriprise in its “defenses” against Versata in the Texas
2 Litigation. For this additional reason, Ameriprise’s Motion to Dismiss must be denied.

3 **B. Ameriprise and XimpleWare Agree that the**
4 **GPL Implements an Automatic Termination for Any Breach.**

5 As stated above, Ameriprise has never had a license to XimpleWare’s software. However,
6 even if Ameriprise somehow received XimpleWare’s software under the GPL license, it was
7 **strictly** bound by its terms and conditions. **Ameriprise agrees with this interpretation as**
8 **applied to Versata, and agrees that Ameriprise received the XimpleWare software through**
9 **Versata’s distribution of its DCM software and not directly from XimpleWare, meaning that**
10 **distribution and receipt were in violation of the GPL.** Motion at pp. 7–9.

11 Thus, if Ameriprise is somehow believed to have been licensed to use XimpleWare’s
12 software (and it was not) there is no dispute that the GPL applies to Ameriprise, and that the only
13 way for Ameriprise to have a license to the XimpleWare software was and is under the GPL.

14 **Ameriprise also agrees with a strict interpretation of the GPL providing for**
15 **automatic termination.** Motion p. 5–6. Section 4 states that the GPL requires strict compliance,
16 and any violation terminates the license automatically at the moment of violation. Section 4’s
17 language is clear on this:

18 **4. You may not copy, modify, sublicense, or distribute the Program except as**
19 **expressly provided under this License. Any attempt otherwise to copy, modify,**
20 **sublicense or distribute the Program is void, and will automatically terminate**
21 **your rights under this License. However, parties who have received copies, or**
22 **rights, from you under this License will not have their licenses terminated so long**
23 **as such parties remain in full compliance.**

24 GPL at § 4 (emphasis added). Ameriprise agrees with this, quoting from the very same language
25 in its Motion: “Pursuant to Section 4 of the GPL, Ameriprise is thus a licensed user and retains
26 its rights under the GPL, regardless of whether Versata should lose its rights.” Motion at p. 7.

27 **Thus, the only point on which Ameriprise and XimpleWare differ is whether**
28 **Ameriprise itself complied with the GPL.** If it did not, Ameriprise admits that the license it
incorrectly asserts it has terminated automatically, just as did Versata’s, and that Ameriprise and
Versata would be liable for copyright infringement. The Amended Complaint alleges exactly

1 that, and such allegations must be accepted as true for this Motion, namely that any and all
2 licenses terminated automatically under these provisions. Am. Compl. ¶ 71.

3 XimpleWare’s Amended Complaint states multiple instances of violations of the terms of
4 the GPL by Ameriprise. First, Ameriprise made copies of XimpleWare’s software without the
5 required copyright notices and license information. Second, Ameriprise itself has “used” the
6 XimpleWare source code within the meaning of the GPL and copyright law. The effect of any
7 and each violation is that Ameriprise breached the GPL and lost its license automatically, at that
8 moment, by operation of law and is a patent infringer.

9 **C. Ameriprise Violated the GPL by Either Removing or Failing to**
10 **Include Both XimpleWare’s Copyright Notices and the GPL License Itself.**

11 XimpleWare’s Amended Complaint states that Versata’s DCM software, which
12 incorporates XimpleWare’s software, does not include any XimpleWare copyright or use notices.
13 Am. Compl. ¶¶ 61, 71. XimpleWare alleges that it has always included such copyright notices on
14 its source code and in the software packages it distributes online via SourceForge. Am. Compl.
15 ¶ 63.

16 Under the GPL, Section 1 is incorporated by Section 3, which governs distribution and
17 copying of GPL-licensed software in object code form: “You may copy and distribute the
18 Program (or a work based on it, under Section 2) in object code or executable form under the
19 terms of Sections 1 and 2 above provided that you also do one of the following...” GPL § 3.

20 Ameriprise’s Amended Complaint alleges clearly that Versata downloaded XimpleWare’s
21 software (Am. Compl. ¶ 82); included it in object code form in its DCM product (Am. Compl. ¶¶
22 82–84); and did not include any XimpleWare copyright notices or GPL licensing information
23 (Am. Compl. ¶¶ 60–61, 69–70). The Amended Complaint also alleges that Ameriprise failed to
24 correct those violations, and itself distributed XimpleWare’s software without copyright notices
25 or GPL licensing information, also in violation of the GPL (Am. Compl. ¶ 71). For these reasons,
26 XimpleWare’s claims are well-founded and this Motion must be denied.

1 **D. Alternatively, Under the GPL, It is Very Clear**
 2 **Ameriprise’s License Terminated Automatically Because of**
 3 **Its Unauthorized Distributions to Franchisees and Other Employees.**

4 **1. Unauthorized Distribution to Non-Employee Franchisees**
 5 **Violates XimpleWare’s Patent Rights Under Copyright Law.**

6 The Patent Act grants exclusive rights to patent owners, one of which is the right to
 7 exclude another person from making, **using**, selling, or offering for sale. 35 U.S.C. § 154.

8 Ameriprise admits it has used the XimpleWare’s software, and has done so without a
 9 license either from XimpleWare or through the GPL. XimpleWare’s Amended Complaint alleges
 10 that Ameriprise “used” the XimpleWare source code in its internal systems, and also delivered
 11 copies of Versata’s DCM including XimpleWare’s software to outside franchisees who are not
 12 Ameriprise employees and are independent from any Ameriprise corporate entity. Am. Compl. ¶¶
 13 69–70.

14 XimpleWare’s Amended Complaint clearly alleges that Ameriprise’s own public filings
 15 with the Securities Exchange Commission—which the Amended Complaint quotes—detail these
 16 franchisee and other non-employee relationships. According to those filings, more than half of
 17 Ameriprise-branded financial advisors are, in fact, **not employed by Ameriprise**, but instead by
 18 third party franchisees:

19 69. The majority of Ameriprise financial advisors are not Ameriprise employees.
 20 According to Ameriprise’s own 2012 Annual Report, filed publicly with the U.S.
 21 Securities and Exchange Commission, Ameriprise operates a “nationwide
 22 network of more than 9,700 advisors,” of which “more than 7,400 are
 23 **independent franchisees or employees or contractors of franchisees.**”

24 Am. Compl. ¶ 69 (emphasis added). It is clear from Ameriprise’s own public filings that most of
 25 its advisors are not employed by Ameriprise itself and are third parties. Thus, providing them
 26 with copies of DCM and XimpleWare’s software must constitute a “use”. *Everex Sys. v. Cadtrak*
 27 *Corp. (In re CFLC, Inc.)*, 89 F.3d 673, 679 (9th Cir. 1996) (“Federal law holds a nonexclusive
 28 patent license to be personal and nonassignable...”). The only consent given in any form is that
 contained in the GPL, and it is clear Ameriprise did not follow the terms of the GPL for further
 destruction.

1 The cases cited by Ameriprise all rely on the notion that that use by contractors is for the
 2 benefit of the licensed party. One example is *CoreBrace LLC v. Star Seismic LLC*, 566 F.3d
 3 1069, 1075 (Fed. Cir. 2009) where the Court held, “We therefore hold that Star did not breach the
 4 License by contracting with third parties to have the licensed products made **for its own use**.”
 5 Here, the allegations are that Ameriprise distributed the copyrighted code to its franchisees for
 6 the use of those franchisees, and not Ameriprise. Am. Compl. ¶¶ 59–60.

7 XimpleWare also alleges that Ameriprise distributed the XimpleWare software to those
 8 outside franchisees and other non-employees in violation of Plaintiff’s copyright rights:

9 70. On information and belief, Ameriprise distributed DCM and VTD-XML to
 10 these thousands of non-employee financial advisors. According to its 2012 Annual
 11 Report, “The support [Ameriprise] offer[s] to [its] franchisee advisors includes
 12 generalist and specialist leadership support, **technology platforms and tools**,
 training and marketing programs” (emphasis added). On information and belief,
 DCM is among the “technology platforms and tools” that Ameriprise provides its
 outside advisors.

13 Am. Compl. ¶ 70 (emphasis added).

14 Finally, XimpleWare alleges that Ameriprise’s “use” ran afoul of the terms and conditions
 15 of XimpleWare’s exclusive patent rights as well as those rights afforded XimpleWare under the
 16 GPL, and thus Ameriprise’s license under the GPL terminated automatically. Am. Compl. ¶ 71.
 17 XimpleWare pled adequate facts in support of each of these allegations, quoting directly from
 18 Ameriprise’s own public securities filings.

19 **III. XIMPLEWARE’S OTHER CLAIMS SURVIVE BECAUSE IT HAS**
 20 **ALLEGED AND WILL PROVE THE ELEMENTS OF ITS WELL-PLED PATENT CLAIM.**

21 There is no dispute in this case that XimpleWare is the owner of the Patents, and indeed
 22 there can be no dispute as, “in general, a patent shall be presumed valid.” 35 U.S.C. § 282(a). As
 23 made clear in its Motion, Ameriprise agrees with Plaintiff that Ameriprise received
 24 XimpleWare’s software from Versata and that Versata violated the GPL. *See generally*, Motion.
 25 The USPTO issued all of XimpleWare’s Patents to Plaintiff, affording XimpleWare all the rights
 26 connected thereto.

27 To plead a claim for patent infringement, plaintiff must plead that a defendant has,
 28 without authority, made, **used**, offered to sell, sold any patented invention within the United

1 States. 35 U.S.C. § 271. As discussed above, XimpleWare has alleged and Ameriprise has
 2 admitted, as it must, that XimpleWare’s Patents are valid and enforceable. Am. Compl. ¶¶ 50–58.
 3 Ameriprise also admits in its Motion that Ameriprise “received allegedly infringing products
 4 from Versata and used them internally.” Motion at p. 4 (emphasis added); Am. Compl. ¶ 70. As
 5 discussed above, XimpleWare granted no license for such “use,” nor is Ameriprise licensed
 6 under the GPL. Such “use” therefore immediately constitutes misuse of XimpleWare’s Patents
 7 and supports a legal theory for direct infringement against Ameriprise, all as alleged in Plaintiffs’
 8 First Amended Complaint.

9 **IV. AT MINIMUM, LEAVE TO AMEND SHOULD BE LIBERALLY GRANTED.**

10 The Ninth Circuit has held that “if a complaint is dismissed for failure to state a claim,
 11 leave to amend should be granted unless the court determines that the allegation of other facts
 12 consistent with the challenged pleading could not possibly cure the deficiency.” *Schreiber*
 13 *Distributing v. Serv-Well Furniture Co.*, 806 F.2d. 1393, 1401 (9th Cir. 1986). Even if the Court
 14 finds any reason to grant the Defendant’s motion to dismiss, it is well-established that the proper
 15 remedy is to permit Plaintiff to amend the claims for relief at issue.

16 **CONCLUSION**

17 Ameriprise never had any form of license, and certainly not a license under the GPL, to
 18 use or distribute XimpleWare’s software. As the Amended Complaint alleges, Ameriprise
 19 nonetheless did both—it used XimpleWare’s software without the required notices and
 20 disclaimers, and it distributed XimpleWare’s code without authorization and also without the
 21 required notices. Accordingly, Ameriprise has infringed XimpleWare’s Patents, and this Motion
 22 should be denied.

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