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20 *Development Group, Inc., Pacific Life Ins. Co., Metropolitan Life Ins. Co.,*
21 *Aurea Software, Inc. a/k/a Aurea, Inc., The Prudential Ins. Co. of America,*
22 *Wellmark, Inc., and Aviva USA Corp.*

23 UNITED STATES DISTRICT COURT

24 NORTHERN DISTRICT OF CALIFORNIA

25 XIMPLEWARE CORP.,

26 Plaintiff,

27 v.

28 VERSATA SOFTWARE, INC. F/K/A
TRILOGY SOFTWARE, INC.; TRILOGY
DEVELOPMENT GROUP, INC.;
AMERIPRISE FINANCIAL, INC.;;
AMERIPRISE FINANCIAL SERVICES, INC.,
AUREA SOFTWARE, INC. A/K/A AUREA,
INC.;; PACIFIC LIFE INS. CO; UNITED
HEALTHCARE SERVICES, INC.;;
METROPOLITAN LIFE INS. CO.; THE
PRUDENTIAL INS. CO. OF AMERICA;
WELLMARK, INC.; WADDELL & REED
FINANCIAL, INC.; AND AVIVA USA CORP.,

Defendants.

Case No. 5:13-cv-05161-PSG

**DEFENDANTS VERSATA SOFTWARE, INC.
F/K/A TRILOGY SOFTWARE, INC.,
TRILOGY DEVELOPMENT GROUP, INC.,
AND AUREA SOFTWARE, INC. A/K/A
AUREA, INC'S ANSWER TO SECOND
AMENDED COMPLAINT AND
COUNTERCLAIMS**

JURY TRIAL DEMANDED

1 Defendants Versata Software, Inc. f/k/a Trilogy Software, Inc., Trilogy Development Group,
2 Inc., and Aurea Software, Inc. a/k/a Aurea, Inc. (collectively “Versata” or the “Versata Defendants”)
3 hereby answer Plaintiff XimpleWare Corp.’s (“XimpleWare”) Second Amended Complaint as
4 follows. Versata answers XimpleWare’s Amended Complaint using the same paragraph numbers
5 used in XimpleWare’s pleading.

6 **GENERAL DENIAL**

7 Unless specifically admitted below, Versata denies each and every allegation in the
8 Complaint.

9 **NATURE OF ACTION**

10 1. This action involves claims of patent infringement under 35 U.S.C. § 271 et seq. and
11 declaratory relief, including but not limited to whether certain defendants have falsely purported to
12 grant patent licenses for Plaintiff’s patented computer software to each or the other defendants, and
13 whether all such defendants do not have and have never been granted any license under any of the
14 patents validity issued to and properly and exclusively owned by Plaintiff.

15 **Answer to Paragraph:** Versata admits that the Complaint alleges claims of patent
16 infringement arising under 35 U.S.C. § 271 et seq., and declaratory relief, but, to the extent that
17 such allegations are directed at the Versata Defendants, Versata denies that any such infringement
18 or other wrongful action has transpired and denies that Plaintiff is entitled to any relief.

19 **PARTIES**

20 2. Plaintiff XimpleWare Corp. (“XimpleWare”) is a corporation organized under the
21 laws of, and registered to do business in, California, with its principal place of business in Milpitas,
22 California.

23 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
24 belief about the truth of the allegations in Paragraph No. 2 of Plaintiff’s Complaint, and therefore
25 denies all allegations contained therein.

26 3. Plaintiff XimpleWare is the designer, developer, and distributor of advanced
27 computer software and, as an enterprise that practices its own patents, it has delivered to the
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1 marketplace advanced computer software that provides enterprises, Fortune 5000 corporations,
2 firms, and other businesses with an advanced data processing solution for challenging data
3 processing problems. Plaintiff XimpleWare has a number of licensed customers including Matrikon,
4 Inc., Smith & Tinker, Inc., United Stationers Technology Services LLC, and Zoosk, Inc.

5 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
6 belief about the truth of the allegations in Paragraph No. 3 of Plaintiff's Complaint, and therefore
7 denies all allegations contained therein.

8 4. Defendant Versata Software, Inc., f/k/a Trilogy Software, Inc. ("Versata") is a private
9 corporation registered to do business in California, organized under the laws of Delaware, with its
10 principal place of business in Austin, Texas.

11 **Answer to Paragraph:** Versata admits to the allegations in Paragraph No. 4 of
12 Plaintiff's Complaint.

13 5. Defendant Trilogy Development Group, Inc. ("Trilogy") is a corporation organized
14 under the laws of California, with its principal place of business in Austin, Texas. On information
15 and belief, Trilogy acquired Defendant Versata in or about February 2006, and Trilogy is now the
16 parent company of Versata and its subsidiaries.

17 **Answer to Paragraph:** Versata denies that it is a corporation organized under the laws
18 of California. Versata denies that there is an entity currently named Trilogy Development Group,
19 Inc. Versata denies that the company formerly known as Trilogy Development Group ever acquired
20 Versata and denies that it is the parent company of Versata or its subsidiaries. Versata admits that
21 the company formerly known as Trilogy Development Group does maintain its principle place of
22 business in Austin, Texas.

23 6. Defendant Aurea Software, Inc. a/k/a Aurea, Inc. ("Aurea") is a corporation
24 registered to do business in California, organized under the laws of Delaware with its principal place
25 of business in Austin, Texas. On information and belief, Aurea merged with Trilogy and Versata in
26 October, 2013.

27 **Answer to Paragraph:** Versata denies that Aurea merged with Trilogy and Versata but
28

1 otherwise admits the allegation in Paragraph No. 6 of Plaintiff's Complaint.

2 7. Defendant Ameriprise Financial, Inc. is a corporation registered to do business in
3 California, organized under the laws of Delaware, with its principal place of business located in
4 Minneapolis, Minnesota. On information and belief, Ameriprise is a leading diversified financial
5 services provider, providing a range of financial planning products and is a customer of Versata and
6 Trilogy.

7 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
8 belief about the truth of the allegations in Paragraph No. 7 of Plaintiff's Complaint, and therefore
9 denies all allegations contained therein.

10 8. Defendant Ameriprise Financial Services, Inc. is a corporation registered to do
11 business in California, organized under the laws of Delaware, with its principal place of business
12 located in Minneapolis, Minnesota. On information and belief, Defendant Ameriprise Financial
13 Services, Inc. is a subsidiary of Defendant Ameriprise Financial, Inc. (together, Ameriprise
14 Financial, Inc. and Ameriprise Financial Services Inc. shall be referred to as "Ameriprise").

15 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
16 belief about the truth of the allegations in Paragraph No. 8 of Plaintiff's Complaint, and therefore
17 denies all allegations contained therein.

18 9. Defendant Pacific Life Insurance Company ("Pacific Life") is a Nebraska corporation
19 with its principal place of business in Newport Beach, California. On information and belief, Pacific
20 Life is a customer of Versata and Trilogy.

21 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
22 belief about the truth of the allegations in Paragraph No. 9 of Plaintiff's Complaint, and therefore
23 denies all allegations contained therein.

24 10. Defendant United HealthCare Services, Inc. ("UHS") is a public corporation
25 registered to do business in California organized under the laws of Minnesota with its principal place
26 of business in Minnetonka, Minnesota. On information and belief, UHS is a diversified managed
27 health care company and a customer of Versata and Trilogy.
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1 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
2 belief about the truth of the allegations in Paragraph No. 10 of Plaintiff’s Complaint, and therefore
3 denies all allegations contained therein.

4 11. Defendant Metropolitan Life Insurance Company (“MetLife”) is a public corporation
5 registered to do business in California organized under the laws of New York with its principal place
6 of business in New York, New York. On information and belief, MetLife is a global provider of
7 insurance, annuities, and employment benefit programs and is a customer of Versata and Trilogy.

8 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
9 belief about the truth of the allegations in Paragraph No. 11 of Plaintiff’s Complaint, and therefore
10 denies all allegations contained therein.

11 12. Defendant The Prudential Insurance Company of America (“Prudential”) is a public
12 corporation registered to do business in California organized under the laws of New Jersey with its
13 principal place of business in Newark, New Jersey. On information and belief, Prudential provides
14 insurance and financial services and is a customer of Versata and Trilogy.

15 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
16 belief about the truth of the allegations in Paragraph No. 12 of Plaintiff’s Complaint, and therefore
17 denies all allegations contained therein.

18 13. Defendant Wellmark, Inc. (“Wellmark”) is a corporation organized under the laws of
19 Iowa, operating under the fictitious names “Blue Cross and Blue Shield of Iowa” and “Wellmark
20 Blue Cross and Blue Shield.” Wellmark has its principal place of business in Des Moines, Iowa. On
21 information and belief, Wellmark is an insurance company and a customer of Versata and Trilogy.

22 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
23 belief about the truth of the allegations in Paragraph No. 13 of Plaintiff’s Complaint, and therefore
24 denies all allegations contained therein.

25 14. Defendant Waddell & Reed Financial, Inc. (“W&R”) is a public corporation
26 registered to do business in California, organized under the laws of Delaware with its principal place
27 of business in Overland Park, Kansas. On information and belief, W&R provides asset management
28

1 and financial planning services and is a customer of Versata and Trilogy.

2 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
3 belief about the truth of the allegations in Paragraph No. 14 of Plaintiff’s Complaint, and therefore
4 denies all allegations contained therein.

5 15. Defendant Aviva USA Corporation (“Aviva”) is a company organized under the laws
6 of Iowa with its principal place of business in West Des Moines, Iowa. On information and belief,
7 Aviva is a subsidiary of Aviva, plc., a multinational insurance company headquartered in London,
8 United Kingdom, and is a customer of Versata and Trilogy.

9 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
10 belief about the truth of the allegations in Paragraph No. 15 of Plaintiff’s Complaint, and therefore
11 denies all allegations contained therein.

12 16. Plaintiff is informed and believes and on that basis alleges (collectively hereinafter
13 “on information and belief”), that at all relevant times Trilogy was and is the operating entity of, and
14 has effective, if not actual, control over the business decisions made by its subsidiaries, Versata and
15 Aurea.

16 **Answer to Paragraph:** Versata denies the allegations set forth in Paragraph 16 of
17 Plaintiff’s Complaint.

18 17. On information and belief, at all relevant times, Versata and Aurea were the mere
19 solely controlled instrumentalities of Trilogy and functioned as Trilogy’s *alter egos*, and all
20 undertakings by Versata and Aurea were known by, sanctioned, or done at the direction and under
21 the sole control of Trilogy, or by others serving under Trilogy’s direction and/or sole control.

22 **Answer to Paragraph:** Versata denies the allegations set forth in Paragraph 17 of
23 Plaintiff’s Complaint.

24 18. On information and belief, at all relevant times, Trilogy, Versata, Aurea, and a
25 number of other entities have acted and continue to act in conspiracy to obscure Versata’s liability
26 for Patent infringement, breaches of contract, and other wrongful conduct. On information and
27 belief, those acts consist of, but are not limited to, the comingling of corporate funds and assets;
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1 failure to segregate funds and assets of the separate entities; concealment and misrepresentation of
2 the identity and ownership of the corporations; disregard for formalities and failure to maintain
3 arms' length relationships among the various entities; the use of the corporate entity to procure labor,
4 services, or merchandise for another entity; the manipulation of assets and liabilities between entities
5 so as to concentrate the assets in one and the liabilities in another; contracting with one another with
6 intent to avoid performance by use of a corporate entity as a shield against liability of another entity;
7 and the use of a corporation to transfer to it the existing liability of another entity.

8 **Answer to Paragraph:** Versata denies the allegations set forth in Paragraph 18 of
9 Plaintiff's Complaint.

10 19. By reason of the foregoing, this Court should pierce the corporate veils of Versata
11 and Aurea, and hold Trilogy or any other parent company or controlling persons or entities liable for
12 Versata's monetary and other obligations as determined at trial.

13 **Answer to Paragraph:** Versata denies the allegations set forth in Paragraph 19 of
14 Plaintiff's Complaint.

15 **JURISDICTION AND VENUE**

16 20. This Court has exclusive subject matter jurisdiction under 28 U.S.C. §§ 1331 and
17 1338(a) because Federal courts have exclusive jurisdiction in patent cases, and because those claims
18 are Federal questions.

19 **Answer to the Paragraph:** Versata admits that this is a civil action for purported patent
20 infringement claims, and that this court may have subject matter jurisdiction over certain patent
21 claims under 28 U.S.C. §§ 1331 and 1338(a), but Versata lacks sufficient knowledge or information
22 to admit or deny that subject matter jurisdiction exists over this case and therefore denies the same.
23 Versata denies the remaining allegations in Paragraph No. 20 of Plaintiff's Complaint, and therefore
24 denies all allegations contained therein.

25 21. This Court has personal jurisdiction over all defendants because all Defendants do
26 substantial business in this District.

27 **Answer to Paragraph:** Plaintiff's assertion that this Court has personal jurisdiction
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1 over all defendants is a legal conclusion. To the extent there are any factual allegations in Paragraph
2 No. 21, Versata denies all allegations contained therein.

3 22. Venue is proper, under 28 U.S.C. §§ 1331, 1391(c), 1391(d), and 1400(b). This action
4 raises federal questions (patent infringement); substantial part of the events giving rise to this action
5 occurred in this District; the creation, infringement, and sale of software at issue involved
6 corporations registered to do business in California with California subsidiaries, branches, and
7 partners found in and doing business in this district; and at least one act of infringement took place in
8 this District.

9 **Answer to Paragraph:** The allegation contained within Paragraph No. 22 of Plaintiff's
10 Complaint constitute legal conclusions as to which no answer is required; however, Versata does not
11 deny that venue of this action is proper in the Northern District of California.

12 **BACKGROUND FACTS**

13 **XML PARSING**

14 23. A parser is a piece of software that reads certain electronic files and makes the
15 information from those files available to applications and programming languages, acting as a go-
16 between as underlying code which can be written in any number of programming languages and
17 what a user sees when the program runs.

18 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 23 of
19 Plaintiff's Complaint.

20 24. Extensible Markup Language (known as XML) is a set of rules for encoding
21 documents electronically. Known as a metalanguage, XML allows one to design a markup language
22 which is in turn used for the easy interchange of documents on the World Wide Web. XML is itself a
23 subset of a standard called SGML, and can be used to design a tagging scheme that allows elements
24 of a document to be marked according to their content rather than their format.

25 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 24 of
26 Plaintiff's Complaint.

27 25. Information stored in XML documents can be used more effectively when parsed—
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1 read line by line or node by node to fetch pieces of information for the program to read and translate.
2 In essence, parsing is the act of analyzing a set of characters or data and then determining,
3 recognizing, deciphering, or acquiring the significant data and commands from a sequence of
4 programming code, and translating the code which allows the program to do the job for which it was
5 designed.

6 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 25 of
7 Plaintiff's Complaint.

8 **FORMATION OF XIMPLEWARE**

9 26. In October 2002, Zhengyu "Jimmy" Zhang founded XimpleWare (the "Company")
10 with a since-departed co-founder Hui Tian. Mr. Ying Shum (who has since passed away) was an
11 advisor to the Company during its early stages. Using experience gained from fifteen years in the
12 software engineering field, Mr. Zhang started XimpleWare with the goal of achieving maximum
13 efficiency for XML processing by using dedicated integrated circuits as a system on a chip (SOC).
14 Mr. Tian left the venture in 2003, and since then Mr. Zhang has handled all creative and managerial
15 responsibilities at XimpleWare.

16 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
17 belief about the truth of the allegations in Paragraph No. 26 of Plaintiff's Complaint, and therefore
18 denies all allegations contained therein.

19 27. Mr. Zhang chose the name "XimpleWare" for his new venture to evoke the
20 efficiency, speed, and simplicity with which his innovative source code parses XML. The name also
21 included the letters X-M-L, further identifying XimpleWare's goal and product in the marketplace.

22 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
23 belief about the truth of the allegations in Paragraph No. 27 of Plaintiff's Complaint, and therefore
24 denies all allegations contained therein.

25 28. Mr. Zhang began writing the XimpleWare Source code (the "Source Code") in 2004,
26 and has since put in over 10,000 work hours of computer programming into developing and
27 improving the XimpleWare product.
28

1 belief about the truth of the allegations in Paragraph No. 31 of Plaintiff's Complaint, and therefore
2 denies all allegations contained therein.

3 32. There are many commonly used open source licenses, including the GNU General
4 Public License, the BSD License, and the Apache License.

5 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
6 belief about the truth of the allegations in Paragraph No. 32 of Plaintiff's Complaint, and therefore
7 denies all allegations contained therein.

8 33. Due to the fundamental properties of XML technology, XML parsing innovations are
9 very hard to sell. A parser is not an end-user product, *i.e.*, is a component that must be integrated into
10 another existing product, analogous to how an engine is a component that must be integrated into a
11 car—it has little utility on its own, but matters a great deal to the larger product. XimpleWare
12 therefore made the business decision to license its Source Code under the GNU General Public
13 License version 2 ("GPL"). A copy of the GPL is attached to this Complaint as **Exhibit 1**. By
14 licensing its technology under the GPL, XimpleWare enabled potential commercial licensees to
15 evaluate XimpleWare's technology before going into commercial production, and allowed free non-
16 commercial use of its technology, which would likely spur adoption in the overall market for high-
17 efficiency XML processing software.

18 **Answer to Paragraph:** Versata lacks knowledge or information sufficient to form a
19 belief about the truth of the allegations in Paragraph No. 33 of Plaintiff's Complaint and on that
20 basis denies them.

21 34. The GPL requires, among other things, (1) that any changes made to the code carry
22 notices stating that the files were changed, and the date of all changes; (2) any code created or
23 derived from GPL-protected code must also be licensed under the GPL; (3) copyright notices must
24 print or display when the code is run; and (4) that when distributed, the program must be
25 accompanied by the complete machine-readable source code.

26 **Answer to Paragraph:** The allegations contained in Paragraph 34 of Plaintiff's
27 Complaint constitute legal conclusions as to which no answer is required; however, to the extent that
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1 any of the allegations in Paragraph 34 are not legal conclusion, Versata denies them.

2 35. The text of the GPL contains a lengthy “Preamble” section. This preamble is not a
3 legally operative part of the GPL, as is generally understood in the open source community. For
4 example, Lawrence Rosen, an attorney and noted open source expert, states in a 2004 book:

5 The preamble, of course, is not an operative part of the GPL license. It is not
6 among its *terms and conditions*. There is nothing in its words that must be
7 obeyed. It is merely a helpful preface so that you can better understand the GPL in
8 its context.

9 Lawrence Rosen, Open Source Licensing: Software Freedom And Intellectual Property Law 109
10 (Prentice Hall 2004) (emphasis in original).

11 **Answer to Paragraph:** Versata lacks knowledge or information sufficient to form a
12 belief about the truth of the allegations in Paragraph No. 35 of Plaintiff’s Compliant and on that
13 basis denies them.

14 36. XimpleWare chose the GPL approach because it is one of the most restrictive open
15 source licenses available, requiring that any derivative code incorporating GPL-protected code must
16 be returned to the open source community in its entirety. This concept is often referred to as
17 “copyleft,” which the Free Software Foundation explains succinctly on its “Frequently Asked
18 Questions” page for the GPL:

19 [Q:] You have a GPL’ed program that I’d like to link with my code to build a proprietary
20 program. Does the fact that I link with your program mean I have to GPL my program?

21 [A:] Yes.

22 Frequently Asked Questions about version 2 of the GNU GPL, Free Software Foundation,
23 <http://www.gnu.org/licenses/old-licenses/gpl-2.0-faq.html> (last accessed Dec. 16, 2013)
24 (archived at <http://perma.cc/LLM9-3SED>). In other words, if Developer A creates Product A and
25 licenses it under the GPL, and Developer B creates Product B which incorporates Product A, then
26 Developer B must also license Product B under the GPL.

27 **Answer to Paragraph:** Versata lacks knowledge or information sufficient to form a
28

1 belief about the truth of the allegations in Paragraph No. 36 of Plaintiff's Complaint and on that
2 basis denies them.

3 37. In general, a computer cannot run source code directly. Before a computer can run a
4 program, its source code must be translated into machine-readable form called "object code" which
5 is also sometimes referred to as a "binary" or "binaries" because object code is not human-readable
6 text, but rather machine-readable binary code.

7 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 37 of
8 Plaintiff's Complaint.

9 38. The GPL also requires that any distribution of the binary version of a GPL-licensed
10 software must be accompanied by either source code or an offer to provide source code. This
11 explained clearly in Section 3 of the GPL, as well as the Free Software Foundation's GPL
12 "Frequently Asked Questions" page:

13 [Q:] I downloaded just the binary from the net. If I distribute copies, do I have to get the
14 source and distribute that too?

15 [A:] Yes. The general rule is, if you distribute binaries, you must distribute the complete
16 corresponding source code too. The exception for the case where you received a written offer
17 for source code is quite limited.

18 **Answer to Paragraph:** The allegation contained within Paragraph No. 38 of Plaintiff's
19 Complaint constitute legal conclusions as to which no answer is required; however, to the extent any
20 of the allegations in Paragraph No. 38 are not legal conclusions, Versata denies them.

21 39. The GPL requires strict compliance, and, under its Section 4, any failure to comply
22 with **any** of the GPL's multiple conditions means there is no license granted and this means any use,
23 distribution, or other exploitation is not licensed and all rights the violator could have obtained under
24 the GPL are voided:

25 You may not copy, modify, sublicense, or distribute the Program except as
26 expressly provided under this License. Any attempt otherwise to copy, modify,
27 sublicense or distribute the Program is void, and will automatically terminate your
28

1 rights under this License...

2 GPL at § 4.

3 **Answer to Paragraph:** The allegation contained within Paragraph No. 39 of Plaintiff's
4 Complaint constitute legal conclusions as to which no answer is required; however, to the extent any
5 of the allegations in Paragraph No. 39 are not legal conclusions, Versata denies them.

6 40. The GPL does not grant a patent license. The only mention of patents in the operative
7 text of the GPL are in Sections 7 and 8. Those Sections state that if any conditions on a licensee's
8 use are imposed by a patent, then the licensee may not distribute the licensed program at all (Section
9 7), and allowing a licensor to place geographic exclusions on the license for countries in which there
10 are patent or other restrictions (Section 8). Neither of those Sections grant a patent license.

11 **Answer to Paragraph:** Versata denies allegations in Paragraph No. 40 of Plaintiff's
12 Complaint.

13 THE XIMPLEWARE PRODUCT

14 41. The complete XimpleWare software product, known as "VTD-XML" or "VTD-XML
15 Extended" (collectively, the "Product"), is made up of a number of constituent parts, each with
16 individual functions, and is written in several different programming languages. Most of the code,
17 however, is written in Java, which is one of the most popular programming languages in use today.

18 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
19 belief about the truth of the allegations in Paragraph No. 41 of Plaintiff's Complaint, and therefore
20 denies all allegations contained therein.

21 42. XML is ubiquitous in today's business world. For example, since 2007, the file
22 formats for Microsoft Office are based on XML, and many web pages are coded in XML.

23 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
24 belief about the truth of the allegations in Paragraph No. 42 of Plaintiff's Complaint, and therefore
25 denies all allegations contained therein.

26 43. The XimpleWare Source Code and Product reads and parses XML at a rate estimated
27 to be five to ten times faster than other current XML parsing programs, effecting greater efficiency
28

1 and speed. It also provides indexing and incremental capabilities that are crucial to many high
2 performance XML applications and are not available in any other XML parsing libraries. Efficiency
3 and speed are critical in many applications of XML, especially in large scale enterprise data
4 interchange applications where entire server computers are dedicated to handling streams of XML
5 data. If XML data can be processed faster, then fewer servers are needed, less leased space in data
6 centers is needed for those servers, and less energy is required to power those servers—altogether
7 greatly reducing computing needs and costs.

8 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
9 belief about the truth of the allegations in Paragraph No. 43 of Plaintiff’s Complaint, and therefore
10 denies all allegations contained therein.

11 44. The Product is an enabler for any program that uses XML in its applications, but to
12 see the upside in the parsing speed, customers have to try it.

13 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
14 belief about the truth of the allegations in Paragraph No. 44 of Plaintiff’s Complaint, and therefore
15 denies all allegations contained therein.

16 45. XimpleWare has had interest and licensing discussions with several industry leaders,
17 and has established its VTD-XML software as a leading technology in XML parsing.

18 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
19 belief about the truth of the allegations in Paragraph No. 45 of Plaintiff’s Complaint, and therefore
20 denies all allegations contained therein.

21 THE XIMPLEWARE SOURCE CODE

22 46. Over the course of over ten years, Mr. Zhang updated and improved the Source Code
23 and Product (and still does), checking out sections of code to work on and then checking it back into
24 an open source database called SourceForge. SourceForge is a community-based website where
25 software developers can publish source code to a global audience, and can join and collaborate on
26 open source projects.

27 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
28

1 belief about the truth of the allegations in Paragraph No. 46 of Plaintiff’s Complaint, and therefore
2 denies all allegations contained therein.

3 47. One of the principal tools SourceForge provides is version control systems. A version
4 control system is a computer program that manages a set of source code. Programmers use version
5 control systems by “checking out” a copy of the source code to their own computer, making
6 changes, and then submitting those changes back into the version control system in a process called
7 “checking in.” Each check-in is documented in the version control system with time, date, and
8 contributor information, as well as comments from the programmer describing his or her changes.
9 With a version control system, it is possible to review all changes to a set of source code and to
10 know who made those changes.

11 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
12 belief about the truth of the allegations in Paragraph No. 47 of Plaintiff’s Complaint, and therefore
13 denies all allegations contained therein.

14 48. SourceForge also provides a system where programmers not affiliated with a project
15 may submit suggested changes to members of the project. The members may then choose to check
16 those changes in to the version control system, or to reject them. As with any other check-in, time,
17 date, contributor, and other information are logged in the version control system.

18 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
19 belief about the truth of the allegations in Paragraph No. 48 of Plaintiff’s Complaint, and therefore
20 denies all allegations contained therein.

21 49. One version control system offered by SourceForge is the Concurrent Versions
22 System, commonly known as “CVS”. Like other version control systems, CVS tracks who made
23 which changes to the managed source code, and CVS keeps a log of those revisions.

24 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
25 belief about the truth of the allegations in Paragraph No. 49 of Plaintiff’s Complaint, and therefore
26 denies all allegations contained therein.

1 50. XimpleWare placed its Source Code on SourceForge, and managed that Source Code
2 in SourceForge's CVS system.

3 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
4 belief about the truth of the allegations in Paragraph No. 50 of Plaintiff's Complaint, and therefore
5 denies all allegations contained therein.

6 **THE XIMPLEWARE ISSUED PATENTS**

7 51. XimpleWare applied for, and the United States Patent and Trademark Office issued,
8 three patents (the "Patents"):

9 A. U.S. Patent No. 7,133,857, issued Nov. 7, 2006, titled "Processing structured
10 data" (the "'857 Patent")

11 B. U.S. Patent No. 7,620,652, issued Nov. 17, 2009, titled "Processing structured
12 data" (the "'652 Patent")

13 C. U.S. Patent No. 7,761,459, issued July 20, 2010, titled "Processing structured
14 data" (the "'459 Patent")

15 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
16 belief about the truth of the allegations in Paragraph No. 51 of Plaintiff's Complaint, and therefore
17 denies all allegations contained therein.

18 52. All of the Patents received a term extension to February 2024 under 35 U.S.C. §
19 154(b). The named inventors on all of the Patents are Jimmy Zhang and Hui Tian, and all right, title,
20 and interest are assigned to XimpleWare.

21 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
22 belief about the truth of the allegations in Paragraph No. 52 of Plaintiff's Complaint, and therefore
23 denies all allegations contained therein.

24 53. The first patent (the '857 Patent), filed in 2002 and issued in 2006, is titled
25 "Processing Structured Data," and contains 43 claims (including 7 independent claims) covering
26 methods, apparatuses, and program storage devices for "efficiently processing a structured data file"
27 or "efficiently processing structured data"—including XML. The '857 Patent has been cited by five
28 other issued U.S. patents—including patents issued to IBM, HP, and Canon—and by three published
U.S. patent applications.

1 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
2 belief about the truth of the allegations in Paragraph No. 53 of Plaintiff’s Complaint, and therefore
3 denies all allegations contained therein.

4 54. The ‘652 Patent, filed in 2006 and issued in 2009, contains 35 claims (including 8
5 independent claims) for methods, apparatuses, and program storage devices, and focuses on
6 efficiently processing structured data like XML. The ‘652 Patent has been cited by two issued U.S.
7 patents by IBM and Canon and by one published U.S. patent application.

8 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
9 belief about the truth of the allegations in Paragraph No. 54 of Plaintiff’s Complaint, and therefore
10 denies all allegations contained therein.

11 55. The ‘459 Patent, filed in 2006 and issued in 2010, contains 24 claims (including 4
12 independent claims) for methods, apparatuses, hardware devices, and program storage devices, and
13 again focuses on efficiently processing structured data like XML. The ‘459 Patent has been cited by
14 two issued U.S. patents and one published U.S. patent application.

15 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
16 belief about the truth of the allegations in Paragraph No. 55 of Plaintiff’s Complaint, and therefore
17 denies all allegations contained therein.

18 56. There has been no challenge to any of the XimpleWare Patents or any other
19 XimpleWare intellectual property rights.

20 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
21 belief about the truth of the allegations in Paragraph No. 56 of Plaintiff’s Complaint, and therefore
22 denies all allegations contained therein.

23 57. The XimpleWare Source Code and Product practice the XimpleWare Patents.

24 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
25 belief about the truth of the allegations in Paragraph No. 57 of Plaintiff’s Complaint, and therefore
26 denies all allegations contained therein.

1 58. XimpleWare owned the three XimpleWare Patents throughout the period of the
2 Defendants' infringing acts, and still owns the patents. XimpleWare uses the patent numbers on its
3 Product and in its documentation to give actual and constructive notice of the existence of the
4 XimpleWare patents.

5 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
6 belief about the truth of the allegations in Paragraph No. 58 of Plaintiff's Complaint, and therefore
7 denies all allegations contained therein.

8 59. XimpleWare's SourceForge project page also clearly indicates that the VTD-XML
9 software is licensed under the GPL; the XimpleWare web site has always made clear that any and all
10 commercial projects and those involving any distribution, requires a commercial license under the
11 commercial terms and conditions to be concluded with XimpleWare, and that generally requires a
12 signed written agreement between the parties and payment of commercial royalties to XimpleWare.
13 Multiple other commercial parties who could not come within the GPL's strict conditions have
14 agreed to sign and have signed commercial licenses with XimpleWare and the custom and practice
15 in the industry is for the proposed licensee to do appropriate due diligence and to assure that his, her
16 or its project is strictly within the GPL's conditions or else to contact XimpleWare to discuss the
17 requirements for commercial licensing.

18 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
19 belief about the truth of the allegations in Paragraph No. 59 of Plaintiff's Complaint, and therefore
20 denies all allegations contained therein.

21
22 **Independent Contractors in the Financial Services Industry**

23 60. According to industry publications, "For many core financial products and services,
24 independent distribution is the leading sales channel in the industry. It accounts for half of life
25 insurance new annualized premium and 40 percent of annuity business written.
26
27
28

1 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a belief
2 about the truth of the allegations in Paragraph No. 60 of Plaintiff's Complaint, and therefore denies
3 all allegations contained therein.

4 61. The majority of Ameriprise financial advisors are not Ameriprise employees.
5 According to Ameriprise's own 2012 Annual Report, filed publicly with the U.S. Securities and
6 Exchange Commission, Ameriprise operates a "nationwide network of more than 9,700 advisors,"
7 of which "more than 7,400 are independent franchisees or employees or contractors of franchisees."

8 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a belief about the
9 truth of the allegations in Paragraph No. 61 of Plaintiff's Complaint, and therefore denies all
10 allegations contained therein.

11
12 **DEFENDANTS COPY XIMPLEWARE'S PATENTED SOURCE CODE**

13 62. In the summer of 2013, XimpleWare learned of a Texas lawsuit between Defendants
14 Versata and Ameriprise over a contract dispute (the "Texas Litigation").

15 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
16 belief about the truth of the allegations in Paragraph No. 62 of Plaintiff's Complaint, and therefore
17 denies all allegations contained therein.

18 63. According to documents filed in the Texas Litigation, Versata licensed its DCM
19 software to Ameriprise until Ameriprise attempted to write its own software using programmers in
20 India to replace the Versata product. Versata then sued for misappropriation, among other claims.

21 **Answer to Paragraph:** The allegations in Paragraph No. 63 of Plaintiff's Complaint
22 are not an accurate representation of the Texas Litigation and therefore Versata denies them.

23 64. During the prosecution of the Texas Litigation, Ameriprise informed XimpleWare
24 that it had discovered portions of XimpleWare's Source Code in the source code of Versata's DCM
25 product, and with said XimpleWare Source code, none of the conditions of the GPL license had been
26 met. There was also no evidence of any commercial license from XimpleWare and no reproduction
27 of XimpleWare's copyright notice in Versata's DCM product.
28

1 **Answer to Paragraph:** Versata lacks knowledge or information sufficient to form a
2 belief about what Ameriprise informed XimpleWare during the prosecution of the Texas Litigation
3 and therefore denies the allegations contained in Paragraph 64 of Plaintiff’s Complaint. Versata
4 denies that VTD-XML is incorporated into DCM and that XimpleWare’s Source Code is in the
5 source code of Versata’s DCM product. To the extent the GPL is an applicable license, Versata
6 denies that none of the conditions in the GPL license had been met.

7 65. Based upon documents XimpleWare received from Ameriprise, for months and
8 without ever contacting XimpleWare to check on the validity of its alleged reliance, Versata asserted
9 a theory in the Texas Litigation that XimpleWare’s Source Code was licensed under an Oracle-based
10 exception to the GPL known as the “classpath exception.” The “classpath exception” is an Oracle-
11 based exception to the GPL that has been promulgated by Oracle Corporation (www.oracle.com) of
12 Redwood City, California (owner of the Java programming language) for certain Java-related
13 software packages. XimpleWare has never used and never authorized this exception or any
14 exception other than commercial licensing directly with XimpleWare; neither Oracle nor any other
15 company is authorized to make any statement on behalf of XimpleWare.

16 **Answer to Paragraph:** Versata denies the allegations of Paragraph No. 65 of
17 Plaintiff’s Complaint.

18 66. The only copyright or license notices that XimpleWare has ever placed on its VTD-
19 XML Source Code give notice that the Source Code is licensed under the GPL for those strictly
20 complying with all conditions of the GPL, and that it is otherwise commercially available through
21 license directly from XimpleWare. XimpleWare has never utilized the “classpath exception,” nor has
22 it ever made any exceptions to licensing its Source Code under the unaltered GPL other than through
23 paid commercial licenses obtained directly from XimpleWare.

24 **Answer to Paragraph:** Versata again denies any obligation to comply with any such
25 copyright or use notices. To the extent the GPL is an applicable license, Versata denies
26 XimpleWare’s allegations with respect to the GPL. Versata further denies that VTD-XML is
27 incorporated into DCM. On these and other bases, Versata denies the allegations contained in
28

1 Paragraph No. 66 of Plaintiff’s Complaint.

2 67. None of the defendants in this case did, have done, or have attempted to do any
3 appropriate due diligence with XimpleWare, and therefore none of the Defendants in this case can
4 assert truthfully that they are innocent infringers or that they otherwise relied reasonably in any way
5 in commencing, continuing, or refusing to discontinue their respective infringements.

6 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 67 of
7 Plaintiff’s Complaint.

8 68. On October 23, 2013, counsel for XimpleWare gave formal notice of the
9 XimpleWare patents to counsel for Versata. On information and belief, both Versata and Ameriprise
10 knew about the XimpleWare Patents even before that date, and have been on at least inquiry notice
11 since Ameriprise’s assertion against Versata in the Texas Litigation of defenses based on
12 XimpleWare’s contractual and copyright rights. Based on those assertions, both Versata and
13 Ameriprise should have conducted proper diligence on XimpleWare, in which they would have
14 discovered the XimpleWare patents. Versata’s willfulness is also evidenced by its attempts in the
15 Texas Litigation to conceal its unlicensed copying of VTD-XML into its DCM software, as well as
16 its lack of candor and progress in patching DCM to remove VTD-XML.

17 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 68 of
18 Plaintiff’s Complaint.

19 69. Versata’s commercial distribution of the XimpleWare Product or Source Code
20 outside the terms of the GPL was knowing and willful. According to documents filed in the Texas
21 Litigation, Versata maintained in the course of business a list of open source software components
22 that it included in its DCM product, and that list included VTD-XML as well as the fact that VTD-
23 XML and several other components were licensed under the GPL—without any mention of the
24 “classpath exception.”

25 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 69 of
26 Plaintiff’s Complaint.

27 70. XimpleWare has never granted Versata any commercial license, permission, or
28

1 authorization to use and redistribute any XimpleWare Product or Source Code.

2 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 70 of
3 Plaintiff's Complaint.

4 71. The only license the Versata Defendants have ever had was the GPL. However, by
5 failing to meet any of the required conditions of the GPL license, no license was granted to any of
6 the Versata Defendants and any alleged rights any of them had or purported to have to XimpleWare's
7 VTD-XML computer software were void *ab initio* and terminated instantly and automatically, and
8 all distributions and other exploitations including all attempts to sublicense were unauthorized, void,
9 and without effect, and each constituted a wilful infringement of XimpleWare's rights.

10 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 71 of
11 Plaintiff's Complaint.

12 72. On information and belief, Versata has distributed thousands of unauthorized copies
13 of the Product or the Source Code to a number of customers like the Customer Defendants and
14 Ameriprise Defendants, and Versata has illegally collected revenues on the sale and distribution of
15 the derivative DCM product incorporating XimpleWare's Source Code, in violation of
16 XimpleWare's Patents. XimpleWare estimates Versata's total sales of the infringing DCM product
17 to exceed \$300,000,000.

18 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
19 belief about the truth of the allegations in Paragraph No. 72 of Plaintiff's Complaint, and therefore
20 denies all allegations contained therein.

21 73. On information and belief, Ameriprise distributed DCM and VTD-XML to its
22 thousands of non-employee financial advisors. According to its 2012 Annual Report, "The support
23 [Ameriprise] offer[s] to [its] franchisee advisors includes generalist and specialist leadership support,
24 **technology platforms and tools**, training and marketing programs" (emphasis added). On
25 information and belief, DCM is among the "technology platforms and tools" that Ameriprise
26 provides its outside advisors.

27 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
28

1 belief about the truth of the allegations in Paragraph No. 73 of Plaintiff’s Complaint, and therefore
2 denies all allegations contained therein.

3 74. On information and belief, when Ameriprise made its outside distributions of DCM
4 and VTD-XML, it did so under a commercial license (and not the GPL) without any attribution to
5 XimpleWare, without any XimpleWare copyright notice, without any XimpleWare Source Code,
6 and without any offer to convey the XimpleWare Source Code—all in violation of the GPL and all
7 of which were void under the GPL.

8 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
9 belief about the truth of the allegations in Paragraph No. 74 of Plaintiff’s Complaint, and therefore
10 denies all allegations contained therein.

11 75. According to its website, “Prudential [Insurance Company of America] sells its
12 products through both **independent** and Prudential financial professionals.” (emphasis added) On
13 information and belief, these “financial professionals”, some of whom are “independent” (*i.e.*, non-
14 employees of Prudential), are the beneficiaries of the DCM software, which calculates their
15 compensation.

16 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
17 belief about the truth of the allegations in Paragraph No. 75 of Plaintiff’s Complaint, and therefore
18 denies all allegations contained therein.

19 76. Among the risk factors discussed in United Health’s recent 10-Q quarterly report,
20 filed with the U.S. Securities Exchange Commission on May 6, 2014, United Health stated that “our
21 ability to attract, retain and provide support to a network of **independent producers** (*i.e.*, brokers
22 and agents) and consultants” could materially impact the company’s financial performance.
23 (emphasis added) On information and belief, these “independent producers” (*i.e.*, non-employees of
24 United Health) are the beneficiaries of the DCM software, which calculates their compensation.

25 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
26 belief about the truth of the allegations in Paragraph No. 76 of Plaintiff’s Complaint, and therefore
27 denies all allegations contained therein.
28

1 77. In its most recent 10-Q quarterly report, filed with the U.S. Securities Exchange
2 Commission on May 15, 2014, Metropolitan Life Insurance Company discussed its relationships
3 with non-employee: “The Company has entered into various agreements **with affiliates** for services
4 necessary to conduct its activities. Typical services provided under these agreements include
5 personnel, policy administrative functions and **distribution services.**” (emphasis added) On
6 information and belief, these “affiliates” (*i.e.*, non-employees of Metropolitan Life) are the
7 beneficiaries of the DCM software, which calculates their compensation.

8 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a belief
9 about the truth of the allegations in Paragraph No. 77 of Plaintiff’s Complaint, and therefore denies
10 all allegations contained therein.

11 78. In its most recent 10-Q quarterly report, filed with the U.S. Securities Exchange
12 Commission on May 2, 2014, Waddell & Reed Financial, Inc. discussed its “advisors, who are
13 **independent contractors**”. (emphasis added) Similarly, according to a prior filing, a 10-K annual
14 report for 2013, Waddell stated: “Our retail products are distributed through third-parties such as
15 other broker/dealers, registered investment advisors and various retirement platforms, (collectively,
16 the ‘Wholesale channel’) or through our sales force of independent financial advisors (the ‘Advisors
17 channel’).” On information and belief, these “independent contractor” “advisors” are the
18 beneficiaries of the DCM software, which calculates their compensation.

19 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a belief
20 about the truth of the allegations in Paragraph No. 78 of Plaintiff’s Complaint, and therefore denies
21 all allegations contained therein.

22
23 79. Various documents show Pacific Life’s use of non-employee “producers”, including a
24 “Contract Summary” document which states: “We pay the independent producer or the independent
25 producer’s third party selling firm for selling the contract to you.” On information and belief, these
26 “independent producer[s]” are the beneficiaries of the DCM software, which calculates their
27 compensation.
28

1 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a belief about the
2 truth of the allegations in Paragraph No. 79 of Plaintiff’s Complaint, and therefore denies all
3 allegations contained therein.
4

5 80. Aviva USA also contracts with non-employee producers, as shown by forms
6 published on its website, including an “Independent Producer Contract Appointment Application and
7 Agreement.” On information and belief, these “independent producer[s]” are the beneficiaries of the
8 DCM software, which calculates their compensation.

9 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
10 belief about the truth of the allegations in Paragraph No. 80 of Plaintiff’s Complaint, and therefore
11 denies all allegations contained therein.
12

13 81. Wellmark also contracts with non-employee producers or “brokers.” Wellmark’s
14 online agent directory states that “All agents represented by Wellmark on this website are authorized
15 independent agents for Wellmark...”¹⁰ On information and belief, these “independent agents” are
16 the beneficiaries of the DCM software, which calculates their compensation.

17 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
18 belief about the truth of the allegations in Paragraph No. 81 of Plaintiff’s Complaint, and therefore
19 denies all allegations contained therein.
20

21 82. XimpleWare has never granted any Defendant in this case any commercial license,
22 permission, or authorization to use and redistribute any XimpleWare Product or Source Code.

23 **Answer to Paragraph:** Versata denies the allegations contained in Paragraph No. 82 of
24 Plaintiff’s Complaint.

25 83. Defendants have infringed, and are still infringing on XimpleWare’s intellectual
26 property rights by making, selling, and using the DCM product that practices the XimpleWare
27 Patents, and the Defendants will continue to do so unless this Court enjoins them.
28

1 **Answer to Paragraph:** Versata denies the allegations contained in Paragraph 83 of Plaintiff's
2 Complaint.

3
4 **FIRST CLAIM FOR RELIEF**

5 **DIRECT PATENT INFRINGEMENT**

6 **(AGAINST ALL DEFENDANTS)**

7 84. Versata incorporates its denials of paragraphs 1-83 of Plaintiff's Second Amended
8 Complaint.

9 85. XimpleWare designs and licenses software designed to more effectively and more
10 efficiently parse XML in an almost limitless range of products and applications.

11 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
12 belief about the truth of the allegations in Paragraph No. 85 of Plaintiff's Complaint, and therefore
13 denies all allegations contained therein.

14 86. XimpleWare has made substantial investments of time and money, and as well as
15 great efforts over a period of ten or more years developing a faster, more efficient way to parse
16 XML. These investments in research and development have, over the year, yielded many
17 innovations, including the innovations disclosed and claimed in the Patents.

18 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
19 belief about the truth of the allegations in Paragraph No. 86 of Plaintiff's Complaint, and therefore
20 denies all allegations contained therein.

21 87. The '857, '652, and '459 were duly and legally issued to XimpleWare, as assignee of
22 the inventors named therein, for an invention entitled "Processing Structured Data." True and correct
23 copies of the Patents are attached as **Exhibits 2, 3, and 4**, respectively.

24 **Answer to Paragraph:** Versata admits that copies of the '857, '652 and '459 patents
25 appear to be attached as Exhibits 2, 3, and 4. Versata denies that those patents were duly and legally
26 issued. Versata lacks sufficient knowledge and information to form a belief about any remaining
27 allegations in Paragraph 87, and therefore denies them.

1 88. The Patents are valid and enforceable.

2 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 78 of
3 Plaintiff's Complaint.

4 89. At all material times since the original issue dates, XimpleWare has been the owner
5 of the entire right, title, and interest in the Patents.

6 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
7 belief about the truth of the allegations in Paragraph No. 89 of Plaintiff's Complaint, and therefore
8 denies all allegations contained therein.

9 90. XimpleWare's Product as well as its Source Code practices each of the independent
10 claims of the Patents.

11 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 90 of
12 Plaintiff's Complaint.

13 91. On information and belief, Defendants have infringed and continue to infringe
14 XimpleWare's Patents and each of them by making, using, selling, and/or offering for sale in the
15 United States a number of products that practice the claims contained in the Patent, and will continue
16 to do so unless enjoined by this Court.

17 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 91 of
18 Plaintiff's Complaint.

19 92. Without entering a commercial license with XimpleWare and without strict
20 compliance with any of the conditions for the GPL license, the Versata Defendants incorporated the
21 XimpleWare Product and/or Source Code into a number of their own products (the "Versata
22 Products"), including but not limited to the Versata DCM product. Therefore, the Versata Products
23 **necessarily practice at least** independent Claims 1 and 7 the '857 Patent, independent Claims 1 and
24 9 of the '652 Patent, and independent Claim 1 of the '459 Patent.

25 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 92 of
26 Plaintiff's Complaint.

27 93. The Versata Products and each of them literally infringe because every element of
28

1 each of those Claims is included in DCM, and are necessarily included in any other product into
2 which Defendants incorporated the XimpleWare Source Code or Product. The Versata Defendants
3 used and sold its infringing products in the United States, and did so willfully.

4 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 93 of
5 Plaintiff's Complaint.

6 94. On information and belief, and without entering a commercial license with
7 XimpleWare and without strict compliance with any of the conditions for the GPL license, the
8 Ameriprise Defendants, Customer Defendants, and others purchased the Versata Products from the
9 Versata Defendants without authorization. The Ameriprise Defendants and Customer Defendants
10 infringed and continue to willfully infringe the Patents by using the infringing Versata Products,
11 incorporated into the Ameriprise Defendants' and Customer Defendants' software systems which
12 those Defendants used and continue to use in their daily course of business.

13 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 94 of
14 Plaintiff's Complaint to the extent they pertain to Versata. Versata lacks sufficient knowledge or
15 information to form a belief about the truth of the remaining allegations in Paragraph No. 94 of
16 Plaintiff's Complaint, and therefore denies the remaining allegations contained therein.

17 95. On information and belief, and without entering a commercial license with
18 XimpleWare and without strict compliance with any of the conditions for the GPL license, the
19 Ameriprise Defendants and Customer Defendants have distributed without authorization DCM and
20 VTD-XML to thousands of non-employee independent contractor or franchisee advisors or
21 "producers."

22 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 95 of
23 Plaintiff's Complaint to the extent they pertain to Versata. Versata lacks sufficient knowledge or
24 information to form a belief about the truth of the remaining allegations in Paragraph No. 95 of
25 Plaintiff's Complaint, and therefore denies the remaining allegations contained therein.

26 96. Defendants' conduct constitutes direct infringement of XimpleWare's patent rights
27 under 35 U.S.C. § 271(a).
28

1 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 96 of
2 Plaintiff's Complaint to the extent they pertain to Versata. Versata lacks sufficient knowledge or
3 information to form a belief about the truth of the remaining allegations in Paragraph No. 96 of
4 Plaintiff's Complaint, and therefore denies the remaining allegations contained therein.

5 97. The Versata Defendants' patent infringement was and is knowing and willful. The
6 GPL, a copy of which must be included with all GPL-licensed source code, was always included
7 with every version of the XimpleWare Source Code available on SourceForge. XimpleWare's
8 SourceForge project page—which XimpleWare has records of the Versata Defendants visiting—
9 clearly indicates that VTD-XML is licensed under the GPL. Further, according to documents filed in
10 the Texas Litigation, Versata maintained in the course of business a list of open source software
11 components that it included in its DCM product, and that list included VTD-XML, and included the
12 fact that VTD-XML was licensed under the GPL version 2. Therefore, Defendants actually knew or
13 reasonably should have known that the Source Code was the work of XimpleWare, for which
14 Defendants did not have a commercial license, and Defendants did in fact copy, adapt, and distribute
15 works practicing the XimpleWare patents, derived from the Source Code in either source or
16 compiled form without authorization from XimpleWare. No Defendants have ever obtained a
17 commercial license from XimpleWare. The Versata Defendants were on actual notice before the
18 filing of this lawsuit, and were on inquiry notice long before given Ameriprise's assertions in the
19 Texas Litigation of defenses based on Versata's incorporation of unlicensed XimpleWare software
20 into DCM.

21 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 97 of
22 Plaintiff's Complaint to the extent they pertain to Versata. Versata lacks sufficient knowledge or
23 information to form a belief about the truth of the remaining allegations in Paragraph No. 97 of
24 Plaintiff's Complaint, and therefore denies the remaining allegations contained therein.

25 98. Defendants' direct infringement of XimpleWare's exclusive patent rights has
26 damaged, and/or will damage XimpleWare's business, causing irreparable harm for which there is
27 no adequate remedy at law, unless Defendants are enjoined by this Court pursuant to 35 U.S.C. §
28

1 283.

2 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 98 of
3 Plaintiff's Complaint to the extent they pertain to Versata. Versata lacks sufficient knowledge or
4 information to form a belief about the truth of the remaining allegations in Paragraph No. 98 of
5 Plaintiff's Complaint, and therefore denies the remaining allegations contained therein.

6 99. Defendants' direct infringement of XimpleWare's Patents is the direct and proximate
7 cause of damages to XimpleWare, and XimpleWare is entitled to compensatory damages in an
8 amount to be determined at trial.

9 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 99 of
10 Plaintiff's Complaint to the extent they pertain to Versata. Versata lacks sufficient knowledge or
11 information to form a belief about the truth of the remaining allegations in Paragraph No. 99 of
12 Plaintiff's Complaint, and therefore denies the remaining allegations contained therein.

13 100. Defendants' direct infringement of the Patents entitles XimpleWare to preliminary
14 and permanent injunctive relief pursuant to 35 U.S.C. § 283, an award of all damages sustained by
15 XimpleWare as a result of Defendants' infringement, and enhanced damages adequate to
16 compensate for Defendants' collective and willful infringement of XimpleWare's patent rights
17 together with attorneys' fees and costs, pursuant to 35 U.S.C. §§ 284 and 285.

18 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 90 of
19 Plaintiff's Complaint to the extent they pertain to Versata. Versata lacks sufficient knowledge or
20 information to form a belief about the truth of the remaining allegations in Paragraph No. 90 of
21 Plaintiff's Complaint, and therefore denies the remaining allegations contained therein.

SECOND CLAIM FOR RELIEF
INDUCING PATENT INFRINGEMENT
(AGAINST VERSATA DEFENDANTS)

101. Versata incorporates its denials of paragraphs 1-83 of Plaintiff's Complaint.

102. The Versata Defendants have infringed and induced infringement of the '857, '652, and '459 Patents.

Answer to Paragraph: Versata denies the allegations in Paragraph No. 102 of Plaintiff's Complaint.

103. The Versata Defendants deliberately downloaded the XimpleWare Source Code from the SourceForge open source repository and incorporated it into DCM and a number of other products. On information and belief, the Versata Defendants then sold those products to a number of customers, without authorization, including, but not necessarily limited to, the Ameriprise Defendants who incorporated those products into their own internal systems, which the Ameriprise Defendants used and continue to use in the daily course of business without any authorization and without entering a commercial license with XimpleWare and without strict compliance with any of the conditions for the GPL license.

Answer to Paragraph: Versata denies the allegations in Paragraph No. 103 of Plaintiff's Complaint.

104. Because the XimpleWare Patents cover the main algorithms and functionality of VTD-XML, and because VTD-XML implements the XimpleWare Patents, there are no substantial non-infringing uses of VTD-XML.

Answer to Paragraph: Versata denies the allegations in Paragraph No. 104 of Plaintiff's Complaint.

105. Without entering a commercial license with XimpleWare and without strict compliance with any of the conditions for the GPL license, the Versata Defendants, in violation of 35 U.S.C. § 271(b), have knowingly aided, abetted, and actively induced the Ameriprise Defendants, Customer Defendants, and others to infringe XimpleWare's Patents.

1 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 105 of
2 Plaintiff's Complaint.

3 106. The Versata Defendants have committed contributory infringement of XimpleWare's
4 exclusive rights, which has damaged and will continue to damage XimpleWare's business, causing
5 irreparable harm for which there is no adequate remedy at law, unless it is enjoined by this Court
6 pursuant to 35 U.S.C. § 283.

7 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 106 of
8 Plaintiff's Complaint.

9 107. The Versata Defendants' infringement of XimpleWare's exclusive patent rights has
10 damaged, and/or will damage XimpleWare's business, causing irreparable harm for which there is
11 no adequate remedy at law, unless Defendants are enjoined by this Court pursuant to 35 U.S.C. §
12 283.

13 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 107 of
14 Plaintiff's Complaint.

15 108. The Versata Defendants' willful contributory infringement of XimpleWare's Patents
16 is the direct and proximate cause of damages to XimpleWare, and XimpleWare is entitled to
17 compensatory damages in an amount to be determined at trial.

18 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 108 of
19 Plaintiff's Complaint.

20 109. The Versata Defendants' infringement of the Patents entitles XimpleWare to
21 preliminary and permanent injunctive relief pursuant to 35 U.S.C. § 283, an award of all damages
22 sustained by XimpleWare as a result of Defendants' infringement, and enhanced damages adequate
23 to compensate for Defendants' collective and willful infringement of XimpleWare's patent rights
24 together with attorneys' fees and costs, pursuant to 35 U.S.C. §§ 284 and 285.

25 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 109 of
26 Plaintiff's Complaint.

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2 **THIRD CLAIM FOR DECLARATORY RELIEF**

3 **(AGAINST ALL DEFENDANTS)**

4 110. Versata incorporates its denials of paragraphs 1-83 of Plaintiff's Complaint.

5 111. XimpleWare owns each and every of the three issued Patents.

6 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
7 belief about the truth of the allegations in Paragraph No. 111 of Plaintiff's Complaint, and therefore
8 denies all allegations contained therein.

9 112. XimpleWare has the superior, and indeed only, right to continue to use, make, sell, or
10 offer for sale its Source Code, subject to the GPL, as the lawful owner of the Patents.

11 **Answer to Paragraph:** Versata lacks sufficient knowledge or information to form a
12 belief about the truth of the allegations in Paragraph No. 112 of Plaintiff's Complaint, and therefore
13 denies all allegations contained therein.

14 113. Versata improperly downloaded and exploited XimpleWare's Source Code without a
15 commercial license with XimpleWare, and without strict compliance with any of the conditions for
16 the GPL license, all to XimpleWare's detriment. On information and belief, Versata has incorporated
17 the Source Code into its DCM product, and sold it to, among others, Ameriprise and a number of
18 other companies.

19 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 113 of
20 Plaintiff's Complaint.

21 114. XimpleWare requests that this Court declare that United States Patents Nos.
22 7,133,857, 7,620,652, and 7,761,459 and each of them are valid and enforceable.

23 **Answer to Paragraph:** Versata admits that XimpleWare requests that this Court
24 declare that United States Patent Nos. 7,133,875; 7,620,652 and 7,761,459 are valid and enforceable
25 but denies that XimpleWare is entitled to such relief and further denies that the patents are valid and
26 enforceable.

1 115. XimpleWare also requests a declaration from the Court confirming that the GPL does
2 not confer a patent license, which, as far as XimpleWare is aware, is a question of first impression in
3 any court. As discussed above, there is no express patent grant in the GPL, and whether the GPL
4 confers any implied license is a matter of debate in the open source community as well as a matter of
5 public concern. The open source community, the public, and all the parties before the Court would
6 benefit from a clear resolution of this question.

7 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 115 of Plaintiff's
8 Complaint.

9 116. XimpleWare also requests a declaration from the Court that any purported grant of
10 patent licenses for XimpleWare's patented computer software by any Defendant to any other of the
11 Defendants are invalid, and that no such Defendants have ever been granted any license under any of
12 the patents validly issued to and properly and exclusively owned by Plaintiff.

13 **Answer to Paragraph:** This is a legal conclusion and does not require a response by
14 Versata. To the extent the allegations of Paragraph 116 require a response, Versata denies them.

15 117. The requested declaration is necessary and appropriate at this time to affirm
16 XimpleWare's rights to exclusive use and sale of its protected intellectual property rights under
17 federal patent law.

18 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 117 of
19 Plaintiff's Complaint.

20
21 118. Plaintiff has no adequate remedy at law.

22 **Answer to Paragraph:** Versata denies the allegations in Paragraph No. 118 of Plaintiff's
23 Complaint.

24
25 **RESPONSE TO PRAYER FOR RELIEF**

26 To the extent a response is required, Versata denies that Plaintiff is entitled to any of the
27 relief requested in the Complaint.
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RESPONSE TO DEMAND FOR JURY TRIAL

Versata respectfully demands a trial by jury on all issues so triable.

AFFIRMATIVE DEFENSES

FIRST DEFENSE

INVALIDITY

The claims of the ‘857 Patent, the ‘652 Patent and the ‘459 Patent (collectively the “patents-in-suit”) are invalid pursuant to one or more of the provisions of Title 35 of the United States Code, including, but not limited to, 35 U.S.C. §§ 101 (lack of patentable subject matter), 102 (anticipation), 103 (obviousness), and/or 112 (indefiniteness and failure to satisfy the written description and/or enablement requirements).

SECOND DEFENSE

NON-INFRINGEMENT

Versata does not infringe and has not infringed any claim of the patents-in-suit, either directly or indirectly, or literally or under the doctrine of equivalents.

THIRD DEFENSE

LICENSE

The claims alleged in the Complaint are barred, in whole or part, by Versata’s and/or its customers’ valid license to use the software at issue.

FOURTH DEFENSE

FAILURE TO STATE A CLAIM

The Plaintiff has failed to state a claim upon which relief can be granted.

FIFTH DEFENSE

IMPLIED LICENSE/ESTOPPEL

The claims alleged in the Complaint are barred, in whole or part, by the doctrine of implied license and/or estoppel.

SIXTH DEFENSE

NO ENTITLEMENT TO INJUNCTIVE RELIEF

1 Plaintiff is not entitled to an injunctive relief because any harm to Plaintiff is not irreparable
2 and Plaintiff has an adequate remedy at law.

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4 **SEVENTH DEFENSE**

5 **WAIVER/UNCLEAN HANDS**

6 The claims alleged in the Complaint are barred, in whole or part, by the doctrine of waiver
7 and/or unclean hands.

8 **EIGHTH DEFENSE**

9 **ACQUIESCENCE**

10 The claims alleged in the Complaint are barred, in whole or part, because Plaintiff has
11 acquiesced to the conduct at issue.

12 **NINTH DEFENSE**

13 **PATENT MISUSE**

14 The claims alleged in the Complaint are barred, in whole or part, because Plaintiff has
15 misused its patents.

16 **TENTH DEFENSE**

17 **LACHES**

18 The claims alleged in the Complaint are barred, in whole or part, due to laches.

19 **ELEVENTH DEFENSE**

20 **PROSECUTION HISTORY ESTOPPEL**

21 XimpleWare is estopped based on statement, representations, and admission made during
22 prosecution of the patent application that led to the patents-in-suit from asserting any interpretation
23 of the claims of the patents-in-suit that would be broad enough to cover any of Versata's products or
24 methods alleged to infringe the patents-in-suit.

25 **RESERVATION OF RIGHTS AND DEFENSES**

26 Versata is investigating the facts relating to the procurement and maintenance of the patents-
27 in-suit and the assertion of infringement against Versata, and will continue to do so throughout the
28

1 discovery process. To the extent that this investigation reveals any improprieties in connection with
2 such matters, Versata reserves the right to seek leave to amend to assert such allegations and /or
3 defenses based thereon that may be appropriate.

4 Furthermore, because Versata's investigation continues, to the extent not already pled,
5 Versata reserves its right to add additional defenses pending further investigation and discovery.

6 **VERSATA'S COUNTERCLAIMS**

7 **THE PARTIES**

8 1. Plaintiff Versata Software, Inc., f/k/a Trilogy Software, Inc., is a Delaware corporation
9 with its principal place of business at 401 Congress, Suite 2650, Austin, Texas 78730.

10 2. Plaintiff Versata Development Group, Inc., f/k/a Trilogy Development Group, Inc., is
11 a Delaware corporation with its principal place of business at 401 Congress, Suite 2650, Austin,
12 Texas 78730.

13 3. Plaintiff Aurea Software, Inc., a/k/a Aurea, Inc. ("Aurea") is a corporation registered
14 to do business in California, organized under the laws of Delaware with its principal place of
15 business in Austin, Texas.

16 4. Versata Software, Inc., Versata Development Group, Inc., and Aurea Software, Inc.
17 are referred to collectively here as "Versata" for convenience.

18 5. Upon information and belief, Plaintiff XimpleWare Corp. ("XimpleWare") is a
19 corporation organized under, and registered to do business in, California, with its principal place of
20 business in Milpitas, California.

21 **JURISDICTION AND VENUE**

22 6. This Court has subject matter jurisdiction pursuant to 28 U.S.C. §§ 1331 and 1338
23 with respect to claims arising under the Patent Act, 35 U.S.C. § 101 et seq., and pursuant to the
24 Declaratory Judgment Act, 28 U.S.C. § 2201 et seq.

25 7. This Court has personal jurisdiction over XimpleWare, which has availed itself of the
26 California courts by making in this Court claims of alleged infringement of the patents-in-suit.
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1 8. Venue exists under 28 U.S.C. § 1391(b)-(c). Because XimpleWare filed suit in this
2 judicial district, Versata is pleading its counterclaims herein.

3 **COUNT 1 – NON-INFRINGEMENT OF THE ‘857 PATENT**

4 9. Versata repeats and re-alleges the allegations contained in the immediately preceding
5 paragraphs as if fully set forth herein.

6 10. XimpleWare claims that it is the assignee of the U.S. Patent No. 7,133,857 Patent
7 (“‘857 Patent”) and that it is the owner of all rights, title and interest to the ‘857 Patent.

8 XimpleWare has expressly charged Versata with infringement of the ‘857 Patent by filing the First
9 Amended Complaint against Versata on December 17, 2013.

10 11. Versata has not been and is not now infringing any claim of the ‘857 Patent. In light
11 of XimpleWare’s First Amended Complaint, there exists an actual and justiciable controversy
12 between Versata and XimpleWare regarding this patent.

13 12. Accordingly, Versata desires a judicial determination and declaration of the
14 respective rights and duties of the parties herein. Such a determination and declaration is necessary
15 and appropriate at this time so that the parties may ascertain their respective rights and duties.

16 13. Versata is entitled to a declaratory judgment that it has not infringed and is not
17 infringing the ‘857 Patent.

18 **COUNT 2 – INVALIDITY OF THE ‘857 PATENT**

19 14. Versata repeats and re-alleges the allegations contained in the immediately preceding
20 paragraphs as if fully set forth herein.

21 15. XimpleWare contends that the asserted claims of the ‘857 Patent are invalid pursuant
22 to one or more provisions of Title 35 of the United States Code, including, but not limited to, 35
23 U.S.C. §§ 101 (lack of patentable subject matter), 102 (anticipation), 103 (obviousness) and/or 112
24 (indefiniteness and failure to satisfy the written description and/or enablement requirements).

25 16. Versata is informed and believes, and on that basis alleges, that XimpleWare
26 contends that the ‘857 Patent is valid and enforceable.

27 17. Accordingly, Versata desires a judicial determination and declaration of the
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1 respective rights and duties of the parties herein. Such a determination and declaration is necessary
2 and appropriate at this time so that the parties may ascertain their respective rights and duties.

3 18. Versata is entitled to a declaratory judgment that the asserted claims of the ‘857
4 Patent are invalid.

5 **COUNT 3 – NON-INFRINGEMENT OF THE ‘652 PATENT**

6 19. Versata repeats and re-alleges the allegations contained in the immediately preceding
7 paragraphs as if fully set forth herein.

8 20. XimpleWare claims that it is the assignee of the U.S. Patent No. 7,620,652 Patent
9 (“‘652 Patent”) and that is it the owner of all rights, title and interest to the ‘652 Patent.

10 XimpleWare has expressly charged Versata with infringement of the ‘652 Patent by filing the First
11 Amended Complaint against Versata on December 17, 2013.

12 21. Versata has not been and is not now infringing any claim of the ‘652 Patent. In light
13 of XimpleWare’s First Amended Complaint, there exists an actual and justiciable controversy
14 between Versata and XimpleWare regarding this patent.

15 22. Accordingly, Versata desires a judicial determination and declaration of the
16 respective rights and duties of the parties herein. Such determination and declaration is necessary
17 and appropriate at this time so that the parties may ascertain their respective rights and duties.

18 23. Versata is entitled to a declaratory judgment that it has not infringed and is not
19 infringing the ‘652 Patent.

20 **COUNT 4 – INVALIDITY OF THE ‘652 PATENT**

21 24. Versata repeats and re-alleges the allegations contained in the immediately preceding
22 paragraphs as if fully set forth herein.

23 25. Versata contends that the asserted claims of the ‘652 Patent are invalid pursuant to
24 one or more provisions of Title 35 of the United States Code, including, but not limited to, 35
25 U.S.C. §§ 101 (lack of patentable subject matter), 102 (anticipation), 103 (obviousness) and/or 112
26 (indefiniteness and failure to satisfy the written description and/or enablement requirements).

27 26. Versata is informed and believes, and on that basis alleges, that XimpleWare
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1 contends that the '652 Patent is valid and enforceable.

2 27. Accordingly, Versata desires a judicial determination and declaration of the
3 respective rights and duties of the parties herein. Such a determination and declaration is necessary
4 and appropriate at this time so that the parties may ascertain their respective rights and duties.

5 28. Versata is entitled to a declaratory judgment that the asserted claims of the '652
6 Patent are invalid.

7 **COUNT 5 – NON-INFRINGEMENT OF THE '459 PATENT**

8 29. Versata repeats and re-alleges the allegations contained in the immediately preceding
9 paragraphs as if fully set forth herein.

10 30. XimpleWare claims that it is the assignee of the U.S. Patent No. 7,761,459 Patent
11 (“'459 Patent”) and that it is the owner of all rights, title and interest to the '459 Patent.

12 XimpleWare has expressly charged Versata with infringement of the '459 Patent by filing the First
13 Amended Complaint against Versata on December 17, 2013.

14 31. Versata has not been and is not now infringing any claim of the '459 Patent. In light
15 of XimpleWare’s First Amended Complaint, there exists an actual and justiciable controversy
16 between Versata and XimpleWare regarding this patent.

17 32. Accordingly, Versata desires a judicial determination and declaration of the
18 respective rights and duties of the parties herein. Such a determination and declaration is necessary
19 and appropriate at this time so that the parties may ascertain their respective rights and duties.

20 33. Versata is entitled to a declaratory judgment that it has not infringed and is not
21 infringing the '459 Patent.

22 **COUNT 6 - INVALIDITY OF THE '459 PATENT**

23 34. Versata repeats and re-alleges the allegations contained in the immediately preceding
24 paragraphs as if fully set forth herein.

25 35. Versata contends that the asserted claims of the '459 Patent are invalid pursuant to
26 one or more provisions of Title 35 of the United States Code, including, but not limited to, 35
27 U.S.C. §§ 101 (lack of patentable subject matter), 102 (anticipation), 103 (obviousness) and/or 112
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1 (indefiniteness and failure to satisfy the written description and/or enablement requirements).

2 36. Versata is informed and believes, and on that basis alleges, that XimpleWare
3 contends that the '459 Patent is valid and enforceable.

4 37. Accordingly, Versata desires a judicial determination and declaration of the
5 respective rights and duties of the parties herein. Such a determination and declaration is necessary
6 and appropriate at this time so that the parties may ascertain their respective rights and duties.

7 38. Versata is entitled to a declaratory judgment that the asserted claims of the '459
8 Patent are invalid.

9 **JURY DEMAND**

10 Versata demands a trial by jury on all issues so triable.

11 **PRAYER FOR RELIEF**

12 WHEREFORE, having fully answered Plaintiff's First Amended Complaint and having
13 asserted Affirmative Defenses and Counterclaims, Versata prays for judgment as follows:

14 A. That this Court fully and finally dismiss XimpleWare's claims against Versata and
15 order that XimpleWare take nothing from Versata;

16 B. That this Court enter judgment and/or declarations that Versata does not infringe the
17 patents-in-suit and that the patents-in-suit are invalid and/or unenforceable against Versata;

18 C. That this Court enter a judgment declaring this case exceptional under 35 U.S.C. §
19 285 and awarding Versata its attorneys' fees and prejudgment interest;

20 D. That this Court award Versata all of its costs in this action; and

21 E. That this Court grant Versata such other and further relief as the Court deem just and
22 proper.

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Dated: June 13, 2014

Respectfully Submitted,

Ahmad, Zavitsanos, Anaipakos, Alavi & Mensing P.C.

/s/ Alisa Lipski

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***Attorneys for Defendants Versata Software, Inc. f/k/a
Trilogy Software, Inc.; Trilogy Development Group, Inc.,
Pacific Life Ins. Co., Metropolitan Life Ins. Co.,
Aurea Software, Inc. a/k/a Aurea, Inc., The Prudential Ins.
Co. of America, Wellmark, Inc., and Aviva USA Corp.***

CERTIFICATE OF SERVICE

On June 13, 2014, I caused the foregoing document, titled DEFENDANTS VERSATA SOFTWARE, INC. F/K/A TRILOGY SOFTWARE, INC., TRILOGY DEVELOPMENT GROUP, INC., AND AUREA SOFTWARE, INC. A/K/A AUREA, INC.'S ANSWER TO AMENDED COMPLAINT AND COUNTERCLAIMS, electronically filed with the court, which will cause a Notice of Electronic Filing to be automatically generated by the court's electronic filing system and sent to all parties in this case. Pursuant to General Order No. 45, Sections II.G. and IX, the Notice of Electronic Filing when e-mailed to the email addresses of record for counsel in the case constitutes service on the receiving parties.

/s/ Alisa Lipski
Alisa Lipski

4843-8029-8011, v. 1